

# NILE

HOTEL MANAGEMENT  
COMPANY

Date: 13/6/2024

DIG, Narendra Singh  
Principal Director (Administration)  
Indian Coast Guards Headquarters  
National Stadium Complex  
New Delhi - 110001

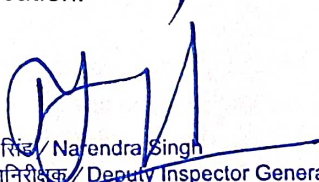
## Subject: MOU Between The Nile Hotels and The Indian Coast Guard

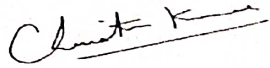
Dear Sir,

NILE Hospitality is India's leading Hotel Management Company, operating a collection of International Brands and owner-built hotels. Enjoy our genuinely thoughtful services at our Award-winning hotels. NILE Hospitality holds a collective portfolio of 27 hotels, brands spanning Wyndham, Hyatt, Radisson & select owner-built brands across lifestyle, upscale, resort, cultural and business hotels across 15 states. From boutique hotels offering 40 rooms to resorts and city properties with 200+ rooms, multiple indoor and outdoor event spaces, NILE hotels offer a unique experience across its location.

Regards,

Christine Kumar  
REGIONAL DIRECTOR OF SALES  
+91 9251657043  
[christine.kumar@nilehospitality.com](mailto:christine.kumar@nilehospitality.com)  
[www.nilehospitality.com](http://www.nilehospitality.com)

  
नरेन्द्र सिंह / Narendra Singh  
उपमहानिरीक्षक / Deputy Inspector General  
प्रधान निदेशक (प्रशासन)  
Principal Director (Adm)  
तटरक्षक मुख्यालय, नई दिल्ली-110001  
Coast Guard HQrs, New Delhi-110001



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Special Rates: July 2024 till March 2025

MINISTRY OF DEFENCE - HOTEL ENTITLEMENTS AT NILE HOTELS			
Level	Indian Coast Guard- Rank/Designation	Room type	Entitlement (Rs.) (Room + Food) (Inclusive of taxes)
Tier I	Assistant Commandant/Deputy Commandant	Deluxe room	Room = 2812.5 + Tax (12%) per officer Food = 1125 per office Total = Rs. 4275.00(Single occupancy) Twin Sharing (4275*2= 8550) NET
Tier II	Commandant(JG)/Commandant/Deputy Inspector General	Deluxe room	Room = 5625 + Tax (12%) Food = 1250 Total = Rs. 7550.00
Tier III	Inspector General/Additional Director General/Director General	Premium room or Suite	Room = 9375 + Tax (18%) Food = 1500 Total = Rs. 12,562.50

### Inclusions:

1. Complimentary Breakfast and one major meal will be our Coffee shop
2. Tier 2/3 Rank will be on single occupancy for mentioned cities as per the Grid
3. Few cities Tier 1 rank to be offered rooms on twin sharing basis at above mentioned rates (as per the grid)
4. Complimentary usage of WIFI
5. Spouse Breakfast will be complimentary, for one major meal above food rate will be applicable.
6. Child Policy will be applicable as Individual Hotel Policy depending on the Brand
7. Food will be extra as per the food expense

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Chaitanya Kumar

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8. 4 pieces of laundry per person non – cumulative
9. 15% discount on Food & Beverage

**Note: Above rates will not be applicable on black out and sold out dates.**

**Note:** Room Rate is subject to 12% GST on Room Rate below INR 7500 per room per day, and 18% GST above INR 7500 on room rate per room per night. Should the Government of India modify the tax structure; the same will be charged additionally

We would greatly appreciate that the enclosed rates are kept confidential at all times. Should there be incidents where the rates are being misused, NILE Hospitality reserves the right to withdraw the same with immediate effect and the same shall be communicated to you in writing. Kindly disseminate the rates within your organization to various departments/officials wherever applicable.

## RESERVATION PROCEDURES

- All reservations / cancellation should be sent in writing to reservation mail at [christine.kumar@nilehospitality.com](mailto:christine.kumar@nilehospitality.com) / [Rinkee.Mandal@nilehospitality.com](mailto:Rinkee.Mandal@nilehospitality.com)

## Availability of Rooms / Category

It will always be our endeavor to provide you with your desired number of rooms, in the categories requested. However, there will be occasions when the demand for rooms will peak due to hotel/city hosting events such as large convention/exhibition. At such times the availability of number of rooms and / or room category will be restricted and your preferred category of rooms may not be available at your corporate rate.

## Rate Rules and Conditions

- Check in time at the Hotel is 1400 hours and check out timing is 1200 hours.
- The above rates are non-commissionable and inclusive of taxes.
- Above rates are not valid on Black Out Dates.
- This rate contract is not subject to Last Room Availability.
- All reservations will be confirmed only if credit card details of the guest checking in are provided.

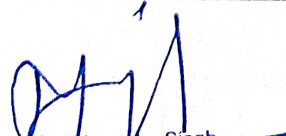
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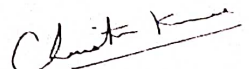
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- Should the credit card details not be available, the company should guarantee the booking, prior to guest arrival.
- Rooms guaranteed by deposit or credit card will be held for arrival up to 1800 hrs. on the day of arrival unless specified while reserving the room.
- Contact rates are confidential rates. Which cannot be published & shared any public platform.
- Check – In 14:00 Hrs. & Check – Out 12:00 Hrs.

I trust you find all the above acceptable, however if you have any questions or need any assistance, please do feel free to call +91 9251657043 or email me [christine.kumar@nilehospitality.com](mailto:christine.kumar@nilehospitality.com)

We look forward to welcoming you and your guests at all NILE HOTELS.

## List of Nile Hotel Pan India

Sr No	Location	Hotel Name	Address	Contact Details	Email Address	LEVEL
1	Amritsar	Ramada Encore by Wyndham Amritsar Airport Road	Near Meerankot Chowk Airport Road, Amritsar Punjab 143001	9257042440/ 9251657043	christine.kumar@nilehospitality.com/ Rinkee.Mandal@nilehospitality.com	Tier I / II / III
2	Amritsar	The Earth Trademark by Wyndham Collection	Urban Haat, Crystal Chowk, Amritsar, Punjab - 143001	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I Rank on Twin Sharing / Tier II / III
3	Gandhidham, Gujarat	The Neemaya, Gandhidham	Plot No- 50, opp. S.T Bus Station, Sector 9/C, Railway Colony, Gopalpuri, Gandhidham, Gujarat	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I / II / III


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4	Kandla	Radisson Hotel Kandla	Survey No. 68, 1, Airport Rd, Galpadar, Gandhidham, Gujarat 370201	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I / II / III
5	Vijaywada	Hyatt Place, Vijaywada	48-12-13, Near ESI Bus Stop, Gunadala, Vijayawada, Andhra Pradesh - 520004 India	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I / II / III
6	Udaipur	Ramada Encore Udaipur	Plot 3, Shobhagpura Bypass Road, near Occasion Garden, 100 Feet Road ,Bhuwana, Udaipur, Rajasthan 313001	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I / II / III
7	Udaipur	Howard Johnson by Wyndham Roop Nagar Udaipur	100 Feet Road Near Mahila Police Thana, Roop Sagar, Udaipur, Rajasthan 313001	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I / II / III
8	Udaipur	Bhairvgrah Palace Udaipur	Maharana Pratap Khel Gaon, 200 ft road, Opp. R.T.O., Chitrakoot Nagar, Bhuwana, Udaipur - 313001	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I Rank on Twin Sharing / Tier II / III
9	Gandhinagar, Gujarat	Gift City Club, a member of Radisson Individuals	Tapas Marg, Zone 3, Plot 38, Gift City, Gandhinagar, 38235 5, India	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I Rank on Twin Sharing / Tier II / III
11	Indore	Ramada Encore Indore	150/3, Behind Iskcon Temple, Nipania, Indore, Madhya Pradesh, India-452010	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I / II / III

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12	Bengaluru	Citadel Sarovor Portico Bengaluru Race Course	41, Seshadri Rd, Racecourse, Gandhi Nagar  Bengaluru, Karnataka 560009	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I / II / III
13	Dwarka Gujarat	Hawthorn Suites by Wyndham Dwarka	Baradia Road Next to Railway Crossing Dwarka Gujarat 361335	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I Rank on Twin Sharing / Tier II / III
14	Navsari, Gujarat	Uday Palace Navsari, A member of Radisson Individuals	Opposite Sai Baba Temple, Unn village, Navsari, Gujarat 396445	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I / II / III
15	Dehradun	Hyatt Centric Rajpur Road Dehradun	152/3-4, Jakhan, Rajpur Road, Dehradun, Uttarakhand-248001	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I Rank on Twin Sharing / Tier II / III
16	Haridwar	Hyatt Place, Haridwar	NH- 58, Near Toll Plaza, Bahadradad, Haridwar – 249402, Uttarakhand, India	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I Rank on Twin Sharing / Tier II / III
17	Pahalgam	The Chinar Resort & Spa	11 LADDI, Pahalgam, Jammu and Kashmir 192126	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier II / III
18	Mysore	Mysore County Retreat	345/A Hebbal Electronic City, near Infosys Campus, Mysore 570016, India	9257042440/ 9251657043	christine.kumar@nilehospitality.com / Rinkee.Mandal@nilehospitality.com	Tier I / II / III
19	Ghaziabad	Hyatt Regency	COMING SOON	9251657043	christine.kumar@nilehospitality.com	


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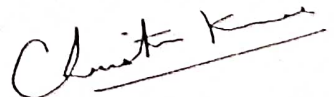
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## ACCEPTANCE OF THE AGREEMENT


We at NILE Hospitality thank you for your support and look forward to work with you.

“Indian Coast Guard”

And

“NILE HOTELS”

Warm Regards,  
Christine Kumar  
Regional Director of Sales – North India  
www.nilehospitality.com  
+91 9251657043  
Christine.kumar@nilehospitality.com



Signature


Please sign on all the pages of the duplicate copy of this letter and return the same, to confirm acceptance of the above rate offer.

Name :

Company :



Signature & Seal :



नरेन्द्र सिंह / Narenkra Singh  
उपमहानिरीक्षक / Deputy Inspector General  
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