Reply should be addressed to The Commanding Officer

ICGS Gopalpur

At/PO: -Kaliabali/Banabullapalli Via: -Matikhalo, Dist: - Ganjam

Odisha:- 761 045

Quoting: GPR/TE/MS/08/19-20 14 Jan 2020

INVITATION OF BIDS FOR PROVISION OF 'SECURITY SURVEILLANCE SYSTEM FORTHE IMMEDIATE ADJOINING/SURROUNDING AREAS THE INTERIM OTM FACILITY OFICGS GOPALPUR' REQUEST FOR PROPOSAL (RFP) NO GPR/TE/MS/08/19-20 DATED 14 JAN 2020

- 1. Bids (Commercial/Price)under Single Bid System insealedcovers are invited for supply of items/services listed in Part III of this RFP. Please super scribe the above mentioned Title, RFP number and date of opening of the Bids on the sealed cover to avoid the Bid being declared invalid.
- 2. The address and contact numbers for sending Bids or seeking clarifications regarding this RFP are given below:-

(a) Bids/queries to be addressed to: The Commanding Officer

ICGS Gopalpur, Kaliabali, Matikhalo

Ganjam, Odisha 761 045

(b) Postal address for sending the Bids: As at para 2 (a) above

(c) Name/designation of the contact personnel: Surjit Kumar, P/Adh/ALOGO

ICGS Gopalpur

(d) Telephone numbers of the contact person: + 9180966041792

(e) E-mail IDs of contact person: **g-pur@indiancoastguard.nic.in**

(f) Fax number: Nil

- 3. This RFP is divided into five Parts as follows:
 - (a) Part I Contains General Information and Instructions for the Bidders about the RFP such as the time, place of submission and opening of tenders, Validity period of tenders, etc.
 - (b) Part II Contains essential details of the items/services required, such as the Schedule of Requirements (SOR), Technical Specifications, Delivery Period, Mode of Delivery and Consignee details.
 - (c) Part III Contains Standard Conditions of RFP, which will form part of the Contract with the successful Bidder.
 - (d) Part IV Contains Special Conditions applicable to this RFP and which will also form part of the contract with the successful Bidder.
 - (e) Part V Contains Evaluation Criteria and Format for Price Bids.
- 4. This RFP is being issued with no financial commitment and the Buyer reserves the right to change or vary any part thereof at any stage. Buyer also reserves the right to withdraw the RFP, should it become necessary at any stage.

5. All clauses not applicable to this RFP has been endorsed as 'Blank' and the complete text of the RFP as per standard DPM-2009 format is available on the MoD website.

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(Surjit Kumar) PradhanAdhikari Asst Logistics Officer forCommanding Officer

Part I – General Information

- **1.** Last date and time for depositing the Bids: 1030 Hrs on 23 Jan 2020 (Date to be mentioned in terms of DD MM YEAR). The sealed Bids (both technical and **Commercial**, in case two bids are called for) should be deposited/reach by the due date and time. The responsibility to ensure this lies with the Bidder.
- 2. Manner of depositing the Bids:Sealed Bids (containingCommercial/Price Bid in sealed envelope with the content and RFP No. and date duly endorsed on the top of each envelope) should be either dropped in the Tender Box marked as 'TENDER BOX' or sent by registered post at the address given above so as to reach by the due date and time. Late tenders will not be considered. No responsibility will be taken for postal delay or non delivery/ non-receipt of Biddocuments. Bids sent by FAX or e-mail will not be considered (unless they have been specifically called for by these modes due to urgency).
- **3. Time and date for opening of Bids: 1130 Hrs on 24 Jan 2020** (If due to any exigency, the due date for opening of the Bids is declared a closed holiday, the Bids will be opened on the next working day at the same time or on any other day/time, as intimated by the Buyer).
- **4. Location of the Tender Box:** at the Visitor's Lobby of ICGS Gopalpur, **Kaliabali, Matikhalo, Ganjam, Odisha 761 045** (Only those Bids that are found in the tender box will be opened. Bids dropped in the wrong Tender Box will be rendered invalid).
- **5. Place of opening of the Bids:** Bids will be opened **at the Visitor's Lobby of ICGS Gopalpur,Kaliabali, Matikhalo, Ganjam, Odisha 761 045**. *The Bidders may depute their representatives, duly authorized in writing, to attend the opening of Bids on the due date and time.* Rates and important commercial/technical clauses quoted by all Bidders will be read out in the presence of the representatives of all the Bidders. This event will not be postponed due to non-presence of your representative.
- 6. Two-Bid System: Blank
- **7. Forwarding of Bids** Bids should be forwarded by Bidders under theiroriginal memo / letter pad inter alia furnishing details like TIN number, VAT/CST number, Bank address with EFT Account if applicable, etc andcomplete postal & e-mail address of their office.
- **8.** Clarification regarding contents of the RFP: A prospective bidder whorequires clarification regarding the contents of the bidding documents shallnotify to the Buyer in writing about the clarifications sought not later than 07(Seven) days prior to the date of opening of the Bids. Copies of the queryand clarification by the purchaser will be sent to all prospective bidders whohave received the bidding documents.
- **9. Modification and Withdrawal of Bids:** A bidder may modify or withdraw hisbid after submission provided that the written notice of modification or withdrawal is received by the Buyer prior to deadline prescribed for submission of bids. A withdrawal notice may be sent by fax but it should be followed by asigned confirmation copy to be sent by post and such signed confirmationshould reach the purchaser not later than the deadline for submission of bids. **No bid shall be modified after the deadline for submission of bids. No bid maybe withdrawn in the interval between the deadline for submission of bids and expiration of the period of bid validity specified. Withdrawal of a bid during this period will result in Bidder's forfeiture of bid security.**
- **10.** Clarification regarding contents of the Bids: During evaluation and comparison of bids, the Buyer may, at its discretion, ask the bidder forclarification of his bid. The request for clarification will be given in writing and no change in prices or substance of the bid will be sought, offered or permitted. No post-bid clarification on the initiative of the bidder will beentertained.



- 11. Rejection of Bids: Canvassing by the Bidder in any form, unsolicited letterand post-tender correction may invoke summary rejection with forfeiture of EMD. Conditional tenders will be rejected.
- **12. Unwillingness to quote:** RegisteredBidders unwilling to quote should ensure thatintimation to this effect reaches before the due date and time of opening of theBid, failing which the defaulting Bidder may be delisted for the given range ofitems/services as mentioned in this RFP.
- 13. Validity of Bids: The Bids should remain valid till 22 Apr 2020 (Date) viz., 90 days from the last date of submission of the Bids.
- 14. Earnest Money Deposit: Blank

Part II - Essential Details of Items/Services Required

1. Schedule of Requirements: List of items / services required is as follows:

SI	Description of Items/Services	Deno	Qty
(a)	2MP-IP VF,IR Bullet Camera (1/2.7" 2MP PS CMOS Image Sensor 25/30fps @1080P(1920×1080) H.265+ / H.265 dual-stream encoding DWDR, Day/Night(ICR), 3D-DNR, ROI, AWB, AGC, BLC, HLC 2.8 mm fixed lens (3.6 mm optional) IR Range of 30 Mtrs, IP67, PoE Mobile Software:	Non	01
	iCMOB, gCMOB CMS Software: KVMS Pro	Nos.	01
(b)	8 – Port POE switch 10/100/1000	Nos.	01
(c)	4U Rack	Nos.	01
(d)	D-Link CAT6E UTP Cable	Mtrs	300
(e)	UTP Cable laying charge with conduit pipe 1"	Mtrs	300
(f)	Installation/Fitting/Electrification charges of above cameras and		
(1)	accessories	As above	

2. Technical Details: In conformity with serial 1 above

3. Two-Bid System: Blank

- **4. Delivery Period:** Delivery period for supply of items would be within **15** days from the effective date of supply order. Please note that Contractcan be cancelled unilaterally by the Buyer in case items are not received withinthe contracted delivery period. Extension of contracted delivery period will beat the sole discretion of the Buyer, with applicability of LD clause.
- **5. INCOTERMS for Delivery and Transportation:** ("E" / "F" / "C" / "D"Terms).Unless otherwise specifically agreed to by the Buyer and the Seller and an antincorporated in the contract, the applicable rules & regulations fortransportation of goods from foreign countries will be as per the contemporaryversion of International Commercial Terms (INCOTERMS) evolved byInternational Chamber of Commerce, Paris. Definition of Delivery Period isgiven below –

TERMS OF DELIVERY DATE OF DELIVERY

- (a) Local Delivery at SiteThe date on which the delivery ismade at the consignee's sitementioned in the contract.
- (b) Ex-works The date the Seller delivers the goods to the Buyer at Seller's factory / premises.
- (c) F.O.R Station of Dispatch The date on which the goods areplaced by the Seller on rail with clear Rail Receipt.

- (d) By Post Parcel The date of postal receipt.
- (e) Dispatch by Air The date of Air-way Bill.
- (f) F.O.R. Destination
- (g) C.I.P. Destination
- (h) F.A.S. Port of Shipmentthe date on which the goods reachthe destination railway stationspecified in the contract, unlessotherwise stated. The date on which the delivery is effected at the destinationmentioned in the contract. The date on which the Sellerdeliver the goods alongside the vessel at the specified port of shipment. This date is reflected in Bill of Lading.
- (g) F.O.B. Port of Shipment The date on which the Sellerdelivers the goods on vessel'sboard at the specified port ofshipment. This date is reflected in Bill of Lading.
- (h) C.I.F. Port of DestinationThe date on which the goodsactually arrived at the DestinationPort.

Note - The FAS, FOB & CIF terms of delivery are applicable for goodswhich are directly imported from foreign countries against the subjectcontract and not imported already by the Seller under its own arrangement. The CIP terms of delivery may be applied both for domestic as well asimported supplies.

6. Consignee Details:

The Commanding Officer ICGS Gopalpur Kaliabali, Matikhalo, Ganjam, Odisha 761 045

Part III - Standard Conditions of RFP

The Bidder is required to give confirmation of their acceptance of the StandardConditions of the Request for Proposal mentioned below which will automaticallybe considered as part of the Contract concluded with the successful Bidder (i.eSeller in the Contract) as selected by the Buyer. Failure to do so may result inrejection of the Bid submitted by the Bidder.

- **1. Law:** The Contract shall be considered and made in accordance with thelaws of the Republic of India. The contract shall be governed by andinterpreted in accordance with the laws of the Republic of India.
- **2. Effective Date of the Contract:** The contract shall come into effect on thedate of signatures of both the parties on the contract (Effective Date) and shall remain valid until the completion of the obligations of the parties underthe contract. The deliveries and supplies and performance of the services shall commence from the effective date of the contract.
- **3. Arbitration:** All disputes or differences arising out of or in connection withthe Contract shall be settled by bilateral discussions. Any dispute, disagreement or question arising out of or relating to the Contract or relatingto construction or performance, which cannot be settled amicably, may be resolved through arbitration. The standard clause of arbitration is as perForms DPM-7, DPM-8 and DPM-9 (Available in MoD website and can be provided on request).
- **4. Penalty for use of Undue influence:** The Seller undertakes that he has notgiven, offered or promised to give, directly or indirectly, any gift, consideration, reward, commission, fees, brokerage or inducement to anyperson in service of the Buyer or otherwise in procuring the Contracts orforbearing to do or for having done or forborne to do any act in relation to theobtaining or execution of thepresent Contract or any other Contract with theGovernment of India for showing or forbearing to show favour or disfavour toany person in relation to the present Contract or any other Contract with the Government of India. Any breach of the aforesaid undertaking by the Selleror any one employed by him



or acting on his behalf (whether with or withoutthe knowledge of the Seller) or the commission of any offers by the Seller oranyone employed by him or acting on his behalf, as defined in Chapter IX of the Indian Penal Code, 1860 or the Prevention of Corruption Act, 1986 orany other Act enacted for the prevention of corruption shall entitle the Buyerto cancel the contract and all or any other contracts with the Seller andrecover from the Seller the amount of any loss arising from such cancellation. A decision of the Buyer or his nominee to the effect that abreach of the undertaking had been committed shall be final and binding onthe Seller. Giving or offering of any gift, bribe or inducement or any attemptat any such act on behalf of the Seller towards any officer/employee of the Buyer or to any other person in a position to influence any officer/employeeof the Buyer for showing any favour in relation to this or any other contract, shall render the Seller to such liability/ penalty as the Buyer may deemproper, including but not limited to termination of the contract, imposition of penal damages, forfeiture of the BankGuarantee and refund of the amountspaid by the Buyer.

- 5. Agents / Agency Commission: The Seller confirms and declares to the Buyer that the Seller is the original manufacturer of the stores/provider of theservices referred to in this Contract and has not engaged any individual orfirm, whether Indian or foreign whatsoever, to intercede, facilitate or in any way to recommend to the Government of India or any of its functionaries, whether officially orunofficially, to the award of the contract to the Seller; norhas any amount been paid, promised or intended to be paid to any suchindividual or firm in respect of any such intercession, facilitation or recommendation. The Seller agrees that if it is established at any time to the satisfaction of the Buyer that the present declaration is in any way incorrector if at a later stage it is discovered by the Buyer that the Seller has engagedany such individual/firm, and paid or intended to pay any amount, gift, reward, fees, commission or consideration to such person, party, firm orinstitution, whether before or after the signing of this contract, the Seller willbe liable to refund that amount to the Buyer. The Seller will also be debarredfrom entering into any supply Contract with the Government of India for a minimum period of five years. The Buyer will also have a right to consider cancellation of the Contract either wholly or in part, without any entitlementor compensation to the Seller who shall in such an event be liable to refundall payments made by the Buyer in terms of the Contract along with interestat the rate of 2% per annum above LIBOR rate. The Buyer will also have the right to recover any such amount from any contracts concluded earlier withthe Government of India.
- **6. Access to Books of Accounts:** In case it is found to the satisfaction of theBuyer that the Seller has engaged an Agent or paid commission orinfluenced any person to obtain the contract as described in clauses relatingto Agents/Agency Commission and penalty for use of undue influence, theSeller, on a specific request of the Buyer, shall provide necessaryinformation/ inspection of the relevant financial documents/information.
- **7. Non-Disclosure of Contract Documents:** Except with the written consent of the Buyer/ Seller, other party shall not disclose the contract or anyprovision, specification, plan, design, pattern, sample or information thereofto any third party.
- **8. Liquidated Damages:** In the event of the Seller's failure to submit theBonds, Guarantees and Documents, supply the stores/goods and conducttrials, installation of equipment, training, etc as specified in this contract, theBuyer may, at his discretion, withhold any payment until the completion of the contract. The BUYER may also deduct from the SELLER as agreed, liquidated damages to the sum of 0.5% of the contract price of thedelayed/undelivered stores/services mentioned above for every week ofdelay or part of a week, subject to the maximum value of the Liquidated Damages being not higher than 10% of the value of delayed stores.
- **9. Termination of Contract:** The Buyer shall have the right to terminate thisContract in part or in full in any of the following cases:-
 - (a) The delivery of the material is delayed for causes not attributable toForce Majeure for more than (____ months) after the scheduled date ofdelivery.
 - (b) The Seller is declared bankrupt or becomes insolvent.



- (c) The delivery of material is delayed due to causes of Force Majeure bymore than (___months) provided Force Majeure clause is included incontract.
- (d) The Buyer has noticed that the Seller has utilised the services of anyIndian/Foreign agent in getting this contract and paid any commission tosuch individual/company etc.
- (e) As per decision of the Arbitration Tribunal.
- **10. Notices:** Any notice required or permitted by the contract shall be written in the English language and may be delivered personally or may be sent by FAX or registered pre-paid mail/airmail, addressed to the last known addressof the party to whom it is sent.
- **11. Transfer and Sub-letting:** The Seller has no right to give, bargain, sell,assign or sublet or otherwise dispose of the Contract or any part thereof, aswell as to give or to let a third party take benefit or advantage of the presentContract or any part thereof.
- 12. Patents and other Industrial Property Rights: The prices stated in thepresent Contract shall be deemed to include all amounts payable for the useof patents, copyrights, registered charges, trademarks and payments for anyother industrial property rights. The Seller shall indemnify the Buyer againstall claims from a third party at any time on account of the infringement of anyor all the rights mentioned in the previous paragraphs, whether such claimsarise in respect of manufacture or use. The Seller shall be responsible forthe completion of the supplies including spares, tools, technical literature andtraining aggregates irrespective of the fact of infringement of the supplies,irrespective of the fact of infringement of any or all the rights mentionedabove.
- **13) Amendments:** No provision of present Contract shall be changed ormodified in any way (including this provision) either in whole or in part exceptby an instrument in writing made after the date of this Contract and signed n behalf of both the parties and which expressly states to amend the present Contract.

14) Taxes and Duties:

- a) In respect of Foreign Bidders: All taxes, duties, levies and chargeswhich are to be paid for the delivery of goods, including advance samples, shall be paid by the parties under the present contract in their respective countries.
- b) In respect of Indigenous bidders
- i) General
- 1. If Bidder desires to ask for excise duty or Sales Tax / VAT extra, thesame must be specifically stated. In the absence of any suchstipulation, it will be presumed that the prices include all suchcharges and no claim for the same will be entertained.
- 2. If reimbursement of any Duty/Tax is intended as extra over thequoted prices, the Bidder must specifically say so. In the absenceof any such stipulation it will be presumed that the prices quoted arefirm and final and no claim on account of such duty/tax will beentrained after the opening of tenders.
- 3. If a Bidder chooses to quote a price inclusive of any duty/tax anddoes not confirm inclusive of such duty/tax so included is firm andfinal, he should clearly indicate the rate of such duty/tax andquantum of such duty/tax included in the price. Failure to do so mayresult in ignoring of such offers summarily.
- 4. If a Bidder is exempted from payment of any duty/tax upto any valueof supplies from them, he should clearly state that no such duty/taxwill be charged by him up to the limit of



exemption which he mayhave. If any concession is available in regard to rate/quantum of anyDuty/tax, it should be brought out clearly. Stipulations like, the saidduty/tax was presently not applicable but the same will be charged ifit becomes leviable later on, will not be accepted unless in suchcases it is clearly stated by a Bidder that such duty/tax will not becharged by him even if the same becomes applicable later on. Inrespect of the Bidders, who fail to comply with this requirement, theirquoted prices shall be loaded with the quantum of such duty/taxwhich is normally applicable on the item in question for the purposeof comparing their prices with other Bidders.

5. Any change in any duty/tax upward/downward as a result of anystatutory variation in excise taking place within contract terms shallbe allowed to the extent of actual quantum of such duty/tax paid bythe supplier. Similarly, in case of downward revision in any duty/tax,the actual quantum of reduction of such duty/tax shall be reimbursed to the Buyer by the Seller. All such adjustments shall include allreliefs, exemptions, rebates, concession etc. if any obtained by the Seller.

ii) Customs Duty -

- 2. Subsequent to the reimbursement of customs duty, the Bidder willsubmit to the concerned Payment Authority a certificate to the effectthat he has not obtained any refund of customs duty subsequent to the payment of duty to the Customs authority by him. In addition, he shall also submit to the Paying Authority concerned a certificate immediately after a period of three months from the date of payment of the duty to customs authorities to the effect that he has notapplied for refund of the customs duty subsequent to the payment of duty to the customs authorities by him.
- 3. In case the Bidder obtains any refund of customs duty, subsequentlyto the payment of the same by him to the customs authorities andreimbursement of the customs duty to him by the Payment Authority, he should forthwith furnish the details of the refund obtained and afford full credit of the same to the Buyer.

iii) Excise Duty

- 1. Where the excise duty is payable on advalorem basis, the Biddershould submit along with the tender, the relevant form and the Manufacturer's price list showing the actual assessable value of the stores as approved by the Excise authorities.
- 2. Bidders should note that in case any refund of excise duty is grantedto them by Excise authorities in respect of Stores supplied under thecontract, they will pass on the credit to the Buyer immediately alongwith a certificate that the credit so passed on relates to the ExciseDuty, originally paid for the stores supplied under the contract. Incase of their failure to do so, within 10 days of the issue of theexcise duty refund orders to them by the Excise Authorities theBuyer would be empowered to deduct a sum equivalent to theamount refunded by the Excise Authorities without any furtherreference to them from any of their outstanding bills against the

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contract or any other pending Government Contract and that nodisputes on this account would be raised by them.

- 3. The Seller is also required to furnish to the Paying Authority thefollowing certificates:
 - (a) Certificate with each bill to the effect that no refund has beenobtained in respect of the reimbursement of excise duty made to the Seller during three months immediately preceding the date of the claim covered by the relevant bill.
 - (b) Certificate as to whether refunds have been obtained or applied for by them or not in the preceding financial year after the annual Audit of their accounts also indicating details of such refunds/applications, if any.
 - (c) A certificate along with the final payment bills of the Seller to theeffect whether or not they have any pending appeal/protest forrefund or partial refund of excise duties already reimbursed to the Seller by the Government pending with the Excise authorities and if so, the nature, the amount involved, and the position of such appeals.
 - (d) An undertaking to the effect that in case it is detected by theGovernment that any refund from Excise Authority was obtained by the Seller after obtaining reimbursement from the PayingAuthority, and if the same is not immediately refunded by theSeller to the Paying Authority giving details and particulars of thetransactions, Paying Authority will have full authority to recoversuch amounts from the Seller's outstanding bills against that particular contract or any other pending Government contracts and that no dispute on this account would be raised by theSeller.
- 4. Unless otherwise specifically agreed to in terms of the contract, the Buyer shall not be liable for any claim on account of fresh imposition and/or increase of Excise Duty on raw materials and/or components used directly in the manufacture of the contracted stores taking place during the pendency of the contract.
- iv) Sales Tax / VAT
- 1. If it is desired by the Bidder to ask for Sales tax / VAT to be paid asextra, the same must be specifically stated. In the absence of anysuch stipulation in the bid, it will be presumed that the prices quotedby the Bidder are inclusive of sales tax and no liability of sales taxwill be developed upon the Buyer.
- 2. On the Bids quoting sales tax extra, the rate and the nature of SalesTax applicable at the time of supply should be shown separately. Sales tax will be paid to the Seller at the rate at which it is liable tobe assessed or has actually been assessed provided the transaction of sale is legally liable to sales tax and the same is payable as perthe terms of the contract.
- v) Octroi Duty & Local Taxes
- 1. Normally, materials to be supplied to Government Departmentsagainst Government Contracts are exempted from levy of town duty,Octroi Duty, Terminal Tax and other levies of local bodies. The localTown/Municipal Body regulations at times, however, provide forsuch Exemption only on production of such exemption certificatefrom any authorised officer. Seller should ensure that stores orderedagainst contracts placed by this office are exempted from levy ofTown Duty/Octroi Duty, Terminal Tax or other local taxes andduties. Wherever required, they should obtain the exemptioncertificate from the Buyer, to avoid payment of such local taxes orduties.



- 2. In case where the Municipality or other local body insists uponpayment of these duties or taxes the same should be paid by theSeller to avoid delay in supplies and possible demurrage charges. The receipt obtained for such payment should be forwarded to theBuyer without delay together with a copy of the relevant act or bylaws/notifications of the Municipality of the local body concerned toenable him to take up the question of refund with the concernedbodies if admissible under the said acts or rules.
- **15. Pre-Integrity Pact Clause:** An "Integrity Pact" would be signed betweenthe Ministry of Defence/Buyer and the Bidder for purchases exceedingRs.100 crores. This is a binding agreement between the Buyer andBidders for specific contracts in which the Buyer promises that it will notaccept bribes during the procurement process and Bidders promise thatthey will not offer bribes. Under this Pact, theBidders for specific servicesor contracts agree with the Buyer to carry out the procurement in aspecified manner. The Format of Pre-Integrity Clause will be as per FormDPM-10 (Available in MoD website, and can be provided on request). The essential elements of the Pact are as follows:
 - a. A pact (contract) between the Government of India (Ministry of Defence) (the authority or the "principal") and those companies submitting a tender for this specific activity (the "Bidder");
 - b. An undertaking by the Principal that its officials will not demand oraccept any bribes, gifts etc., with appropriate disciplinary or criminalsanctions in case of violation;
 - c. A statement by each Bidder that it has not paid, and will not pay, anybribes;
 - d. An undertaking by each Bidder to disclose all payments made inconnection with the Contract in question to anybody (including agentsand other middlemen as well as family members, etc., of officials); the disclosure would be made either at the time of submission of Bids orupon demand of the Principal, especially when a suspicion of aviolation by that Bidder emerges;
 - e. The explicit acceptance by each Bidder that the no-briberycommitment and the disclosure obligation as well as the attendantsanctions remain in force for the winning Bidder until the contract hasbeen fully executed.
 - f. Undertaking on behalf of a Bidding company will be made "in thename and on behalf of thecompany's Chief Executive Officer".
 - g. The following set of sanctions shall be enforced for any violation by aBidder of its commitments or undertakings:
 - i. Denial or loss of contracts;
 - ii. Forfeiture of the Bid security and performance bond;
 - iii. Liability for damages to the principal and the competing Bidders; and
 - iv. Debarment of the violator by the Principal for an appropriate periodof time.
 - h. Bidders are also advised to have a company code of conduct (clearlyrejecting the use of bribes and other unethical behaviour and compliance program for the implementation of the code of conduct throughout the company.

Part IV - Special Conditions of RFP

The Bidder is required to give confirmation of their acceptance of SpecialConditions of the RFP

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mentioned below which will automatically be considered aspart of the Contract concluded with the successful Bidder (i.e. Seller in theContract) as selected by the Buyer. Failure to do so may result in rejection of Bidsubmitted by the Bidder.

1. Performance Guarantee:

a. Indigenous Cases: Blank

The Seller will be required to furnish a PerformanceGuarantee by b. Foreign Cases: way of a Bank Guarantee from Seller's Bank through aninternationally recognised first class Bank in favour of the Government of India, Ministry of Defence to be confirmed by public sector bank or aprivate sector bank authorized to undertake government transactions(ICICI Bank Ltd., Axis Bank Ltd or HDFC Bank Ltd.) equal to 10(fivepercent) of the total value of this contract i.e. for (USDollars (in words) only). BankGuarantee should be valid up to 60 days beyond the date of warranty. ThePerformance Bank Guarantee shall be considered open upon receipt bythe Buyer's Bank. In case any claims or any other contract obligations are outstanding, the Seller will extend the Performance Bank Guarantee asasked for by the Buyer till such time as the Seller settles all claims and completes all contract obligations. The Performance Bank Guarantee willbe subject to encashment by the Buyer, in case the conditions regardingadherence to delivery schedule, settlement of claims and other provisions of the contract are not fulfilled by the Seller. The specimen of PBG is givenin Form DPM-15 (Available in MoD website and can be provided onrequest).

2. Option Clause: Blank

3. Repeat Order Clause: Blank

- **4. Tolerance Clause** :To take care of any change in the requirement duringthe period starting from issue of RFP till placement of the contract, Buyerreserves the right to ____% plus/minus increase or decrease the quantity of the required goods upto that limit without any change in the terms &conditions and prices quoted by the Seller. While awarding the contract, thequantity ordered can be increased or decreased by the Buyer within thistolerance limit.
- **5. Payment Terms for Indigenous Sellers:** It will be mandatory for theBidders to indicate their bank account numbers and other relevant e-paymentdetails so that payments could be made through ECS/EFTmechanism instead of payment through cheques, wherever feasible. A copyof the model mandate form prescribed by RBI to be submitted by Bidders forreceiving payments through ECS is at Form DPM-11 (Available in MoDwebsite and can be given on request). The payment will be made as per thefollowing terms, on production of the requisite documents:
 - a. 95% Payment against Inspection note, Proof of despatch, duly supportedby Xerox copy of the Bank Guarantee and against Consignee's provisional receipt. Balance of 5% will be paid on receipt of items in good condition by consignee(s) along with user's certificate of complete Installation and successful commissioning. **OR**
 - b. 100% payment on delivery and acceptance by the user. **OR**
 - c. Stage-wise payments (To be defined as per complexity of case) **OR**
 - d. Quarterly payments on submission of User clearance certificate in respectof AMC contracts.

6. Payment terms for Foreign Sellers:

a. The payment will be arranged through Letter of Credit from Reserve Bankof India/State bank of India/any other Public Sector Bank, as decidedby the Buyer, to the Bank of the Foreign

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Seller. The Seller will give anotification within a specified period about the readiness of goods. Letterof Credit is to be opened by the Buyer within _____ days on receipt ofnotification of readiness from the firm. The Letter of Credit will be valid for_____ days from the date of its opening, on extendable basis by mutualconsent of both the Seller and Buyer. **OR**

- b. If the value of the contract is up to US \$ 100,000, payments will be madeby Direct Bank Transfer. DBT payment will be made within 30 days ofreceipt of clean Bill of Lading / AWB/Proof of shipment and such otherdocuments as are provided for in the contract, but such payments will besubject to the deductions of such amounts as the Seller may be liable topay under the agreed terms of the Contract.**OR**
- c. Stage-wise payments (To be defined as per complexity of case) **OR**
- d. Quarterly payments on submission of User clearance certificate in respectof AMC contracts.
- **7. Advance Payments:** No advance payment(s) will be made.

8. Paying Authority:

- a. Indigenous Sellers: (Name and address, contact details). The payment of bills will be made onsubmission of the following documents by the Sellerto the Paying Authority along with the bill:
 - i. Ink-signed copy of contingent bill / Seller's bill.
 - ii. Ink-signed copy of Commercial invoice / Seller's bill.
 - iii. Copy of Supply Order/Contract with U.O. number and date of IFA'sconcurrence, where required under delegation of powers.
 - iv. CRVs in duplicate.
 - v. Inspection note.
 - vi. Claim for statutory and other levies to be supported with requisitedocuments / proof of payment such as Excise duty challan, Customsduty clearance certificate, Octroi receipt, proof of payment forEPF/ESIC contribution with nominal roll of beneficiaries, etc asapplicable.
 - vii. Exemption certificate for Excise duty / Customs duty, if applicable.
 - viii. Bank guarantee for advance, if any.
 - ix. Guarantee / Warranty certificate.
 - x. Performance Bank guarantee / Indemnity bond where applicable.
 - xi. DP extension letter with CFA's sanction, U.O. number and date ofIFA's concurrence, where required under delegation of powers, indicating whether extension is with or without LD.
 - xii. Details for electronic payment viz Account holder's name, Bankname, Branch name and address, Account type, Account number, IFSC code, MICR code (if these details are not incorporated insupply order/contract).



- xiii. Any other document / certificate that may be provided for in the Supply Order / Contract.
- xiv. User Acceptance.
- xv. Xerox copy of PBG.
- (Note From the above list, the documents that may be requireddepending upon the peculiarities of the procurement beingundertaken, may be included in RFP)
- **b. Foreign Sellers:** (Name and address, contact details). Paid shippingdocuments are to be provided to the Bank by the Seller as proof ofdispatch of goods as per contractual terms so that the Seller gets paymentfrom LC. The Bank will forward these documents to the Buyer for gettingthe goods/stores released from the Port/Airport. Documents will include:
 - i. Clean on Board Airway Bill/Bill of Lading
 - ii. Original Invoice
 - iii. Packing List
 - iv. Certificate of Origin from Seller's Chamber of Commerce, if any.
 - v. Certificate of Quality and current manufacture from OEM.
 - vi. Dangerous Cargo certificate, if any.
 - vii. Insurance policy of 110% if CIF / CIP contract
 - viii. Certificate of Conformity & Acceptance Test at PDI, if any.
 - ix. Physio-sanitary / Fumigation Certificate, if any.
 - x. Performance Bond / Warranty Certificate
- **9. Fall Clause:** The following Fall clause will form part of the contract placedon successful Bidder
 - a. The price charged for the stores supplied under the contract by the Sellershall in no event exceed the lowest prices at which the Seller sells thestores or offer to sell stores of identical description to anypersons/Organisation including the purchaser or any department of the Central government or any Department of state government or anystatutory undertaking the central or state government as the case may beduring the period till performance of all supply Orders placed during thecurrency of the rate contract is completed.
 - b. If at any time, during the said period the Seller reduces the sale price, sells or offer to sell such stores to any person/organisation including theBuyer or any Deptt, of central Govt. or any Department of the StateGovernment or any Statutory undertaking of the Central or stateGovernment as the case may be at a price lower than the pricechargeable under the contract, the shall forthwith notify such reduction orsale or offer of sale to the Director general of Supplies & Disposals andthe price payable under the contract for the stores of such reduction ofsale or offer of the sale shall stand correspondingly reduced. The abovestipulation will, however, not apply to:
 - i. Exports by the Seller.



- ii. Sale of goods as original equipment at price lower than lower than the prices charged for normal replacement.
- iii. Sale of goods such as drugs which have expiry dates.
- iv. Sale of goods at lower price on or after the date of completion ofsale/placement of the order of goods by the authority concernedunder the existing or previous Rate Contracts as also under anyprevious contracts entered into with the Central or State Govt.Depts, including their undertakings excluding joint sector companiesand/or private parties and bodies.
- c. The Seller shall furnish the following certificate to the Paying Authorityalong with each bill for payment for supplies made against the Ratecontract "We certify that there has been no reduction in sale price of thestores of description identical to the stores supplied to the Governmentunder the contract herein and such stores have not been offered/sold byme/us to any person/organisation including the purchaser or anydepartment of Central Government or any Department of a stateGovernment or any Statutory Undertaking of the Central or stateGovernment as the case may be upto the date of bill/the date ofcompletion of supplies against all supply orders placed during thecurrency of the Rate Contract at price lower than the price charged to thegovernment under the contract except for quantity of stores categories under sub-clauses (a),(b) and (c) of sub-para (ii) above details of whichare given below".

10. Exchange Rate Variation Clause:

- (a) Detailed time schedule for procurement of imported material and theirvalue at the FE rates adopted for the contract is to be furnished by theforeign Bidder as per the format given belowYear wise and major currency wise import content break upYear Total cost ofmaterialFE content outflow (Equivalent in Rupees-crores)DollardenominatedEurodenominatedOthercurrenciesdenominated
- (b) ERV will be payable/refundable depending upon movement of exchangerate with reference to exchange rate adopted for the valuation of the contract. Base exchange rate of each major currency used for calculating FEcontent of the contract will be the BC Selling rate of the State Bank of Indiaon the date of the opening of Price Bids.
- (c) The base date for ERV would be contract date and variation on the basedate will be given upto the midpoint manufacture unless Bidder indicates thetime schedule within which material will be exported by them. Based oninformation given above, the cut off date/dates within the Delivery schedulefor the imported material will be fixed for admissibility of ERV.
- (d) ERV clause will not be applicable in case delivery periods for imported content are subsequently to be refixed /extended.
- (e) The impact of notified Exchange Rate Variation shall be computed on anyearly basis for the outflow as mentioned by the vendor in their tender andshall be paid / refunded before the end of the financial year based on thecertification of the Buyer.

11. Risk & Expense Clause:

1. Should the stores or any instalment thereof not be delivered within the timeor times specified in the contract documents, or if defective delivery ismade in respect of the stores or any instalment thereof, the Buyer shallafter granting the Seller 45 days to cure the breach, be at liberty, without prejudice to the right to recover liquidated damages as a remedy for breachof contract, to declare the contract as cancelled either wholly or to the extent of such default.

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- 2. Should the stores or any instalment thereof not perform in accordance withthe specifications /parameters provided by the SELLER during the checkproof tests to be done in the BUYER's country, the BUYER shall be atliberty, without prejudice to any other remedies for breach of contract, tocancel the contract wholly or to the extent of such default.
- 3. In case of a material breach that was not remedied within 45 days, theBUYER shall, having given the right of first refusal to the SELLER be atliberty to purchase, manufacture, or procure from any other source as hethinks fit, other stores of the same or similar description to make good:
 - a. Such default.
 - b. In the event of the contract being wholly determined the balance of the stores remaining to be delivered thereunder.
- 4. Any excess of the purchase price, cost of manufacturer, or value of anystores procured from any other supplier as the case may be, over the contract price appropriate to such default or balance shall be recoverable from the SELLER. Such recoveries shall not exceed _____% of the value of the contract."

12. Force Majeure Clause

- a. Neither party shall bear responsibility for the complete or partial non-performanceof any of its obligations (except for failure to pay any sumwhich has become due on account of receipt of goods under theprovisions of the present contract), if the non-performance results fromsuch Force Majeure circumstances as Flood, Fire, Earth Quake and otheracts of God as well as War, Military operation, blockade, Acts or Actions of State Authorities or any other circumstances beyond the parties controlthat have arisen after the conclusion of the present contract.
- b. In such circumstances the time stipulated for the performance of anobligation under the present contract is extended correspondingly for theperiod of time of action of these circumstances and their consequences.
- c. The party for which it becomes impossible to meet obligations under this contract due to Force Majeure conditions, is to notify in written form theother party of the beginning and cessation of the above circumstances immediately, but in any case not later than 10 (Ten) days from themoment of their beginning.
- d. Certificate of a Chamber of Commerce (Commerce and Industry) or othercompetent authority or organization of the respective country shall be asufficient proof of commencement and cessation of the abovecircumstances.
- e. If the impossibility of complete or partial performance of an obligation lastsfor more than 6 (six) months, either party hereto reserves the right toterminate the contract totally or partially upon giving prior written notice of 30 (thirty) days to the other party of the intention to terminate without anyliability other than reimbursement on the terms provided in the agreement for the goods received.
- **13. Buy-Back Offer:** Buyer is interested to trade the existing old goods whilepurchasing the new ones. Bidders may formulate and submit their tendersaccordingly. Interested Bidders can inspect the old goods to be tradedthrough this transaction. Buyer reserves its right to trade or not to trade the old goods while purchasing the new ones and the Bidders are to frame theirbids accordingly covering both the options. Details for buy-back offer are asunder —



	a. Period	Details of Items for buy-back scheme — Make/Model, Specs, Year ofProduction/Purchase, of Warranty/AMC, etc.			
	b. etc.	Place for inspection of old items – Address, Telephone, Fax, e-mail, Contact personnel,			
	C.	Timings for Inspection – All weekdays between to			
	d.	Last date for inspection -1 day before the last date of submission of bids.			
	e. order.	Period of handing over old items to successful bidder – Within 15 days ofplacement of			
		Handling charges and transportation expenses to take out the old itemswill be on account successful bidder.			
14. Specification: The following Specification clause will form part of thecontract placed on successful Bidder - The Seller guarantees to meet thespecifications as per Part-II of RFP and to incorporate the modifications to the existing design configuration to meet the specific requirement of theBuyer Services as per modifications/requirements recommended after theMaintenance Evaluation Trials. All technical literature and drawings shall beamended as the modifications by the Seller before supply to the Buyer. TheSeller, in consultation with the Buyer, may carry out technicalup-gradation/alterations in the design, drawings and specifications due tochange in manufacturing procedures, indigenisation or obsolescence. Thiswill, however, not in any way, adversely affect the end specifications of theequipment. Changes in technical details, drawings repair and maintenancetechniques alongwith necessary tools as a result of up-gradation/alterationswill be provided to the Buyer free of cost within () days of affecting suchup-gradation/alterations.					
15. OEM Certificate: In case the Bidder is not the OEM, the agreementcertificate with the OEM for sourcing the spares shall be mandatory. However, where OEMs do not exist, minor aggregates and spares can be sourced from authorized vendors subject to quality certification.					
	overnm	License: The Bidders are to confirm that they have requisite exportlicense from nent and Authorization from the manufacturingplant, in case they are not the OEM, to stary / non-militarygoods to India.			
17. enclose		st Acceptable Year of Manufacture: Quality/Lifecertificate will need to be the Bill.			
18. expens	_	Furnished Equipment: The following equipment will be provided bythe Buyer at his e Seller:			
19. succes	Trans Sful Bidd	portation: The following Transportation clause will form part of thecontract placed on der –			
	also haduringtalso reships of partshi	CIF/CIP — The stores shall be delivered CIF/CIP(Port ofdestination). Seller are the costs and freight necessary to bring thegoods to the port of destination. The Seller as to procure marineinsurance against the Buyer's risk of loss of or damage to goods the carriage. The Seller will contract for insurance and pay the insurancepremium. Seller is quired to clear the goods for export. The storesshall be delivered to the Buyer by Indian only. The date of issue ofthe Bill of Lading shall be considered as the date of delivery. No pment of goods would be permitted. Trans-shipment of goods wouldnot be permitted. In becomes inevitable to do so, the Seller shallnot arrange part-shipments			

and/or trans-shipment without the express/priorwritten consent of theBuyer. The goods should be shipped by Indianvessels only. However, the Seller can still utilize the services of the MoD,Govt of India Freight Forwarding Agent details for which will be provided by the Buyer. Seller will be required to communicate the following information invariably by telex/signed in case of import of Defence Storesbeing brought in commercial ships to Embarkation Head Quartersconcerned well in advance before the Ship sails the port of loading:

- i. Name of the Ship
- ii. Port of Loading and name of Country.
- iii. ETA at port of Discharge i.e. Bombay, Calcutta, Madras and Cochin.
- iv. Number of Packages and weight.
- v. Nomenclature and details of major equipment.
- vi. Special instructions, if any stores of sensitive nature requiringspecial attention. **OR**
- b. FOB/FAS -- The stores shall be delivered FOB (as perINCOTERMS 2000, or latest version). The stores shall be delivered to the Buyer by Indian Ships only. In case of FOB/FAS contracts, shippingarrangements shall be made by the Shipping Co-ordination and Chartering Division/Shipping Co-ordination and Officer, Ministry of Surface Transport, New Delhi, India. Notice about the readiness of Cargo forshipment shall be given by the supplier from time to time at least eightweeks in advance for finalizing the shipping arrangement, throughFax/Telex and courier, to the Chief Controller of Chartering, Shipping CoordinationOfficer, Ministry of Surface Transport, Government of India, New Delhi. Within 3 (three) weeks of receipt of the advance notice, asabove, the said Chief Controller of Chartering, Shipping CoordinationOfficer will advise the supplier, through Fax/Telex and courier when andon board what vessels, these goods or such part thereof are to bedelivered. If the advice for shipping arrangement is not furnished to the Seller within 3 (three) weeks as aforesaid or if the vessel arranged isscheduled to arrive at the specified port of loading later than 15 (fifteen)days of the date of readiness of cargo, as aforesaid, the Seller mayarrange for such transport on alternative carriers with the prior writtenconsent of the Buyer. Where the Seller is required under the contract todeliver the goods on FOB/FAS basis and to arrange on behalf and at the expense of the Buyer for ocean transportation on Indian flag vessels orvessels of conference lines in which India is a member country, the Sellermay arrange for such transportation on alternate carriers if the specifiedIndian flag vessels or conference vessels are not available to transport thegoods within the time period(s) specified in the contract, with the priorwritten consent of the Buyer. Should the goods or any part thereof be notdelivered on the nominated vessel (except in case where prior writtenconsent of the Buyer was obtained), the Seller will be liable for all payments and expenses that the Buyer may incur or be put to, by reasonof such non-delivery including dead and extra freight, demurrage ofvessels and any other charges, whatsoever incurred by the Buyer. Thedate of issue of the Bill of Lading shall be considered as the date ofdelivery. No part shipment of goods would be permitted. Trans-shipment of goods would not be permitted. In case it becomes inevitable to do so, the Seller shall not arrange part-shipments and/or trans-shipment without the express/prior written consent of the Buyer. The Seller may contact Shipping Officer, Ministry of Surface Transport, Chartering Wing, Transport Bhavan, Parliament Street, New Delhi-110011 (TelegraphicAddress: TRANSCHART, NEW DELHI-1, Telex "VAHAN" In 31-61157 OR31-61158, Phone 2371 9480, Fax 2371 8614). OR



- **a. FCA** The delivery of the goods shall be FCA _____ Airport. The dispatchof goods shall be made by air to port consignee. The Buyer shall advisefull details of its freight forwarder to the Seller no later than 60 days prior to the delivery of the first consignment otherwise the Seller may nominate the freight forwarder which shall be at the Buyer's expense. Any delay inadvising or delay by the freight forwarder shall be at the responsibility of the Buyer. The date of issue of the Air Way Bill shall be considered as thedate of delivery.
- **20. Air Lift:** The following Airlift clause will form part of the contract placed onsuccessful Bidder Should the Buyer intend to airlift all or some of thestores, the Seller shall pack the stores accordingly on receipt of an intimation to that effect from the Buyer. Such deliveries will be agreed upon well inadvance and paid for as may be mutually agreed.
- **21. Packing and Marking:** The following Packing and Marking clause will formpart of the contract placed on successful Bidder
 - a. The Seller shall provide packing and preservation of the equipment andspares/goods contracted so as to ensure their safety against damage inthe conditions of land, sea and air transportation, transhipment, storageand weather hazards during transportation, subject to proper cargohandling. The Seller shall ensure that the stores are packed incontainers, which are made sufficiently strong, and with seasoned wood. The packing cases should have hooks for lifting by crane/fork lift truck. Tags with proper marking shall be fastened to the special equipment, which cannot be packed.
 - b. The packing of the equipment and spares/goods shall conform to therequirements of specifications and standards in force in the territory of the Seller's country.
 - c. Each spare, tool and accessory shall be packed in separate cartons. Alabel in English shall be pasted on the carton indicating the undermentioned details of the item contained in the carton. A tag in Englishwith said information shall also be attached to six samples of the item. Ifquantity contracted is less than six then tag shall be affixed to complete quantity contracted of the item. The cartons shall then be packed inpacking cases as required.

ii. Nomenclature:
iii. Contract annexnumber:
iv. Annex serial number:

v. Quantity contracted:

i. Part Number:

- d. One copy of the packing list in English shall be inserted in each cargopackage, and the full set of the packing lists shall be placed in Case No.1painted in a yellow colour.
- e. The Seller shall mark each package with indelible paint in the Englishlanguage as follows:-

i. EXPORT
ii. Contract No
iii. Consignee



iv. Port / airport of destination
v. Ultimate consignee
vi. SELLER
vii. Package No
viii. Gross/net weight:
ix. Overall dimensions/volume:
x. The Seller's marking.

- f. If necessary, each package shall be marked with warning inscriptions: <Top>, "Do not turn over", category of cargo etc.
- g. Should any special equipment be returned to the Seller by the Buyer, thelatter shall provide normal packing, which protects the equipment andspares/goods from the damage of deterioration during transportation byland, air or sea. In this case the Buyer shall finalize the marking with theSeller.
- **22. Quality:** The quality of the stores delivered according to the presentContract shall correspond to the technical conditions and standards valid forthe deliveries of the same stores for in Seller's country or specificationsenumerated as per RFP and shall also include therein modification to thestores suggested by the Buyer. Such modifications will be mutually agreed to. The Seller confirms that the stores to be supplied under this Contractshall be new i.e. not manufactured before (Year of Contract), and shallincorporate all the latest improvements and modifications thereto and sparesof improved and modified equipment are backward integrated and interchangeable with same equipment supplied by the Seller in the past if any. The Seller shall supply an inter-changeability certificate along with the changed part numbers wherein it should be mentioned that item wouldprovide as much life as the original item.
- **23. Quality Assurance:** Seller would provide the Standard Acceptance TestProcedure (ATP) within ___ month of this date of contract. Buyer reservesthe right to modify the ATP. Seller would be required to provide all testfacilities at his premises for acceptance and inspection by Buyer. The detailsin this regard will be coordinated during the negotiation of the contract. Theitem should be of the latest manufacture, conforming to the currentproduction standard and having 100% defined life at the time of delivery.
- **24. Inspection Authority:** The Inspection will be carried out by designated representatives of theCommanding Officer, ICGS Gopalpur. Themode of Inspection will be Departmental Inspection / User Inspection / JointInspection / Self-certification.
- **25. Pre-Dispatch Inspection**: The following Pre-dispatch Inspection clause willform part of the contract placed on successful Bidder
 - a. The Buyer's representatives will carry out Pre-Despatch Inspection(PDI) of the stores/equipment in order to check their compliance withspecifications in accordance with its usual standard procedures. Uponsuccessful completion of such PDI, the Seller and Buyer will issue and a Certificate of Conformity as per the specimen at Form DPM-21(Available in MoD website and can be given on request).

- b. The Seller shall intimate the Buyer at least 45 days before the scheduled date of PDI. The time required for completing visaformalities by the Seller should not be included in this notice. The Buyer will send his authorised representative(s) to attend the PDI.
- c. The list of Buyer's representatives together with their particularsincluding name, title, date and place of birth, passport numbersincluding date of issue and date of expiry, address, etc. must becommunicated by the Buyer at least _____(No of days) inadvance to apply for the necessary authorisations and clearances tobe granted.
- d. The Buyer reserves the right not to attend the PDI or to request forpostponement of the beginning of the PDI by a maximum of fifteen(15) days from the date fixed for such PDI in order to allow hisrepresentative(s) to attend such tests, in which cases he shall informin writing the Seller within 15 days before the date of the beginning ofthe PDI. Should the Buyer request for such postponement, liquidateddamages, if any, shall not apply. In case the Buyer informs the Sellerwithin the period mentioned hereinabove that he cannot attend thePDI or in case the Buyer does not come at the postponed daterequested by him for performance of the PDI as mentioned above, theSeller shall be entitled to carry out said tests alone as scheduled. TheCertificate of Conformity and the Acceptance Test Report will besigned by the Seller's QA representative alone and such documentsbearing the sole signature of the Seller's QA representative shall havethe same value and effect as if they have been signed by both theparties. In case Buyer does not elect to attend the PDI, the Buyershall intimate the Seller in writing that it does not wish to attend the PDI.
- e. The Seller shall provide all reasonable facilities, access andassistance to the Buyer's representative for safety and convenience in the performance of their duties in the Seller's country.
- f. All costs associated with the stay of the Buyer's Representative(s) inthe country where the PDI is to be carried out, including travelexpenses, boarding and lodging, accommodation, daily expenses, shall be borne by the Buyer.
- g. The Seller shall provide Acceptance Test Procedure to the Buyer'sQA Agency within one month from the signing of the Contract.
- **26. Joint Receipt Inspection:** The following Joint Receipt Inspection clause willform part of the contract placed on successful Bidder
 - a. The Parties agree that the Joint Receipt Inspection (JRI) of deliveredgoods shall be conducted on arrival in India at location to be nominated bythe Buyer. JRI shall be completed within 120 days (forarmament/ammunition)/ 90 days (for other than armament/ammunition) of arrival of good at the Port Consignee. JRI will consist of
 - i. Quantitative checking to verify that the quantities of the deliveredgoods correspond to the quantities defined in this contract and theinvoices.
 - ii. Complete functional checking of the stores/equipment as perspecifications in the contract and as per procedures and tests laiddown by Buyer but functional checking of spares shall not be done.
 - iii. Check proof and firing, if required.



- b. JRI will be carried out by the Buyer's representative(s). The Buyer willinvite the Seller with a prior notice of a minimum of fifteen (15) days toattend the JRI for the delivered goods. The Seller shall have the right notto attend the JRI. The bio data of the Seller's representative will need tobe communicated fifteen (15) days prior to the despatch of goods to the Buyer for obtaining necessary security clearance in accordance with therules applicable in the Buyer's country.
- c. Upon completion of each JRI, JRI proceedings and Acceptance Certificatewill be signed by both the parties. In case the Seller's representative is notpresent, the JRI proceedings and Acceptance Certificate shall be signedby the Buyer's representative only and the same shall be binding on theSeller. Copy of JRI proceedings and Acceptance Certificate shall bedespatched to the Seller within 30 days of completion of the JRI. In caseof deficiencies in quantity and quality or defects, details of these shall berecorded in the JRI proceedings, Acceptance Certificate shall not beissued and claims raised as per the Article on Claims in the contract. Incase of claims, Acceptance Certificate shall be issued by Buyer'srepresentative after all claims raised during JRI are settled. If the Buyerdoes not perform the JRI as mentioned above for reasons exclusivelyattributable to him, the JRI in India shall be deemed to have beenperformed and the stores/equipment fully accepted.
- **27. Franking Clause:** The following Franking clause will form part of the contract placed on successful Bidder
 - **a. Franking Clause in the case of Acceptance of Goods** "The fact that thegoods have been inspected after the delivery period and passed by the Inspecting Officer will not have the effect of keeping the contract alive. The goods are being passed without prejudice to the rights of the Buyer underthe terms and conditions of the contract".
 - **b.** Franking Clause in the case of Rejection of Goods "The fact that thegoods have been inspected after the delivery period and rejected by the Inspecting Officer will not bind the Buyer in any manner. The goods are being rejected without prejudice to the rights of the Buyer under the terms and conditions of the contract."
- **28. Claims:** The following Claims clause will form part of the contract placed onsuccessful Bidder
 - a. The claims may be presented either: **(a)** on quantity of the stores, wherethe quantity does not correspond to the quantity shown in the PackingList/Insufficiency in packing, or **(b)** on quality of the stores, where qualitydoes not correspond to the quality mentioned in the contract.
 - b. The quantity claims for deficiency of quantity shall be presented within 45days of completion of JRI and acceptance of goods. The quantity claimshall be submitted to the Seller as per Form DPM-22 (Available in MoDwebsite and can be given on request).
 - c. The quality claims for defects or deficiencies in quality noticed during the JRI shall be presented within 45 days of completion of JRI and acceptance of goods. Quality claims shall be presented for defects ordeficiencies in quality noticed during warranty period earliest but not later than 45 days after expiry of the guarantee period. The quality claims shall be submitted to the Seller as per Form DPM-23 (Available in MoD websiteand can be given on request).
 - d. The description and quantity of the stores are to be furnished to the Selleralong with concrete reasons for making the claims. Copies of all thejustifying documents shall be enclosed to the presented claim. The Sellerwill settle the claims within 45 days from the date of the receipt of theclaim at the Seller's office, subject to acceptance of the claim by theSeller. In case no response is received during this period the claim will bedeemed to have been accepted.



- e. The Seller shall collect the defective or rejected goods from the locationnominated by the Buyer and deliver the repaired or replaced goods at thesame location under Seller's arrangement.
- f. Claims may also be settled by reduction of cost of goods under claim frombonds submitted by the Seller or payment of claim amount by Sellerthrough demand draft drawn on an Indian Bank, in favour of PrincipalController/Controller of Defence Accounts concerned.
- g. The quality claims will be raised solely by the Buyer and without anycertification/countersignature by the Seller's representative stationed inIndia.

29. Warranty -

- a. The following Warranty will form part of the contract placed on the successful Bidder
 - i. Except as otherwise provided in the invitation tender, the Sellerhereby declares that the goods, stores articles sold/supplied to the Buyer under this contract shall be of the best quality andworkmanship and new in all respects and shall be strictly inaccordance with the specification and particulars contained/mentioned in contract. The Seller hereby guaranteesthat the said goods/stores/articles would continue to conform to the description and quality aforesaid for aperiod of 12 months from thedate of delivery of the said goods stores/articles to the Buyeror 15months from the date of shipment/despatch from the Seller's workswhichever is earlier and that notwithstanding the fact that the Buyermay have inspected and/or approved the said goods/stores/articles,if during the aforesaid period of 12/15 months the saidgoods/stores/articles be discovered not to conform to the description and quality aforesaid not giving satisfactory performance or have deteriorated, and the decision of the Buyer in that behalf shall befinal and binding on the Seller and the Buyer shall be entitled to callupon the Seller to rectify the goods/stores/articles or such portionthereof as is found to be defective by the Buyer within a reasonable period, or such specified period as may be allowed by the Buyer inhis discretion on application made thereof by the Seller, and in suchan event, the above period shall apply to the goods/stores/articlesrectified from the date of rectification mentioned in warranty thereof, otherwise the Seller shall pay to the Buyer such compensation asmay arise by reason of the breach of the warranty therein contained.
 - ii. Guarantee that they will supply spare parts, if and when required onagreed basis for an agreed price. The agreed basis could be andincluding but without any limitation an agreed discount on thepublished catalogue or an agreed percentage of profit on the landedcost.
 - iii. Warranty to the effect that before going out of production for thespare parts they will give adequate advance notice to the Buyer of the equipment so that the latter may undertake the balance of the lifetime requirements.
 - iv. Warranty to the affect that they will make available the blue prints ofdrawings of the spares if and when required in connection with themain equipment. \mathbf{OR}
- b. The following Warranty will form part of the contract placed on successfulBidder
 - i. The Seller warrants that the goods supplied under the contractconform to technical specifications prescribed and shall performaccording to the said technical specifications.
 - ii. The Seller warrants for a period of 12 Months from the dateof acceptance of stores by Joint Receipt Inspection or date ofinstallation and commissioning, whichever is later, that thegoods/stores supplied under the contract and each component usedin the manufacture thereof shall be free from all types ofdefects/failures.

- iii. If within the period of warranty, the goods are reported by the Buyerto have failed to perform as per the specifications, the Seller shalleither replace or rectify the same free of charge, within a maximumperiod of 45 days of notification of such defect received by theSeller, provided that the goods are used and maintained by theBuyer as per instructions contained in the Operating Manual.Warranty of the equipment would be extended by such duration ofdowntime. Record of the down time would be maintained by the userin the logbook. Spares required for warranty repairs shall beprovided free of cost by the Seller. The Seller also undertakes todiagnose, test, adjust, calibrate and repair/replace thegoods/equipment arising due to accidents by neglect or misuse bythe operator or damage due to transportation of the goods duringthe warranty period, at the cost mutually agreed to between theBuyer and the Seller.
- iv. The Seller also warrants that necessary service and repair back upduring the warranty period of the equipment shall be provided by the Seller and he will ensure that the downtime is within __ % of thewarranty period.
- v. The Seller shall associate technical personnel of the Maintenanceagency and Quality Assurance Agency of the Buyer during warrantyrepair and shall also provide the details of complete defects, reasons and remedial actions for defects.
- vi. If a particular equipment/goods fails frequently and/or, thecumulative down time exceeds ____% of the warranty period, thecomplete equipment shall be replaced free of cost by the Sellerwithin a stipulated period of ___ days of receipt of the notification from the Buyer. Warranty of the replaced equipment would start from the date of acceptance after Joint Receipt Inspection by the Buyer/date of installation and commissioning.
- vii. In case the complete delivery of Engineering Support Package isdelayed beyond the period stipulated in this contract, the Sellerundertakes that the warranty period for the goods/stores shall be extended to that extent.
- viii. The Seller will guarantee the shelf life of (12 months) years under the Indian tropical condition as given below:
- 1. Minimum temperature -
- 2. Maximum temperature ---
- 3. Average Humidity ---
- ix. For procurement of oils and lubricants, the following will beapplicable –
- 1. The Seller warrants that the special oils and lubricants requiredduring the warranty period of the equipment shall be provided by the Seller himself.
- 2. The penalty amounting to (_____ %) of the value of theequipment shall be imposed on the Seller in case the Sellerrefuses or fails to meet the requirement of oils and lubricantsduring the warranty period of the equipment.
- 3. The Seller shall make available the detailed specifications of alloils and lubricants required to be used in the equipment at theline of initial delivery of equipment to facilitate identification anddevelopment of indigenous equivalents to be used after the expiry of the warranty period.
- **30. Product Support:** The following Product Support clause will form part of the contract placed on successful Bidder
 - a. The Seller agrees to provide Product Support for the stores, assemblies/subassemblies, fitment items and consumables, SpecialMaintenance Tools(SMT)/Special Test Equipments (STE) subcontractedfrom other agencies/ manufacturer by the Seller for a maximum period of One

years including One years of warranty period after the delivery ofitems under this RFP (name of equipment).

- b. The Seller agrees to undertake Maintenance Contract for a maximumperiod of _____months, extendable till the complete Engineering SupportPackage is provided by the Seller.
- c. In the event of any obsolescence during the above mentioned period ofproduct support in respect of any component or sub-system, mutualconsultation between the Seller and Buyer will be undertaken to arrive at an acceptable solution including additional cost, if any.
- d. Any improvement/modification/ up gradation being undertaken by theSeller or their sub suppliers on the stores/equipment being purchasedunder the Contract will be communicated by the Seller to the Buyer and, ifrequired by the Buyer, these will be carried out by the Seller at Buyer'scost.
- e. The Seller agrees to provide an Engineering Support Package as modifiedafter confirmatory Maintenance Evaluation Trials (METs). The SELLERagrees to undertake the repair and maintenance of the equipment,SMTs/STEs test set up, assemblies/sub assemblies and stores suppliedunder this contract for a period of ______ years as maintenance contractas specified or provision of complete Engineering Support Package to theBuyer whichever is later, as per terms and conditions mutually agreedbetween the Seller and the Buyer.
- **31. Annual Maintenance Contract (AMC) Clause -** The following AMC clausewill form part of the contract placed on successful Bidder
 - a. The Seller would provide comprehensive AMC for a period of ____ years. The AMC services should cover the repair and maintenance of all theequipment and systems purchased under the present Contract. The BuyerFurnished Equipment which is not covered under the purview of the AMC should be separately listed by the Seller. The AMC services would be provided in two distinct ways:
 - **i. Preventive Maintenance Service:** The Seller will provide aminimum of four Preventive Maintenance Service visits during ayear to the operating base to carry out functional checkups andminor adjustments/ tuning as may be required.
 - **ii. Breakdown Maintenance Service:** In case of any breakdown ofthe equipment/system, on receiving a call from the Buyer, the Selleris to provide maintenance service to make the equipment/systemserviceable.
 - b. Response time: The response time of the Seller should not exceed____hours from the time the breakdown intimation is provided by theBuyer.
 - c. Serviceability of ____% per year is to be ensured. This amounts to totalmaximum downtime of ____days per year. Also un-serviceability should notexceed ____days at one time. Required spares to attain this serviceabilitymay be stored at site by the Seller at his own cost. Total down time wouldbe calculated at the end of the year. If downtime exceeds permitteddowntime, LD would be applicable for the delayed period.
 - d. Maximum repair turnaround time for equipment/system would be _____days. However, the spares should be maintained in a serviceablecondition to avoid complete breakdown of the equipment/system.
 - e. Technical Documentation: All necessary changes in the documentation(Technical and Operators manual) for changes carried out on hardwareand software of the equipment will be provided.

- f. During the AMC period, the Seller shall carry out all necessaryservicing/repairs to the equipment/system under AMC at the currentlocation of the equipment/system. Prior permission of the Buyer would berequired in case certain components/sub systems are to be shifted out oflocation. On such occasions, before taking over the goods or components, the Seller will give suitable bank guarantee to the Buyer to cover the estimated current value of item being taken.
- g. The Buyer reserves its right to terminate the maintenance contract at anytime without assigning any reason after giving a notice of ___ months. The Seller will not be entitled to claim any compensation against suchtermination. However, while terminating the contract, if any payment isdue to the Seller for maintenance services already performed in terms of the contract, the same would be paid to it as per the contract terms.
- **32. Engineering Support Package (ESP) Clause** The following ESP clause willform part of the contract placed on successful Bidder
 - **a. Repair Philosophy:** The Engineering Support Philosophy shall conform to the repair philosophy as follows:
 - **i. Unit level repairs** These are repairs carried out within the unitholding this equipment with tools generally held within the unit or supplied by the manufacturer with each equipment or as per scaling of 1:10 or any other scaling recommended by the manufacturer asper population held in the unit. These pertain to cleaning, lubrications, minor repairs and replacement of components andminor assemblies that can be carried out in field without anysophisticated tools or test equipment. For carrying out such repairs, the manufacturer is required to provide the following:-
 - 1. Table of Tools and Equipment (TOTE) with each equipment including operators manual.
 - 2. Scaling of special tools and spares as mentioned above including Maintenance manual.
 - **ii. Field Repairs** These are repairs carried out in the field bytechnicians specially trained for this purpose and where the requiredspecial tools and spares have to be provided. These repairscomprise replacement of major assemblies and other componentsbeyond the scope of unit level repairs. Normally a field work shopthat carries out such repairs looks after three to four units holdingthe said equipment. The manufacturer is required to provide thefollowing:-
 - 1. Quantity and specification of spares that need to be stocked for apopulation of ______ equipment.
 - 2. Special Maintenance Tools and Test Equipment that need tobe provided to each such field work shop. (The total number of such facilities would also have to be stated based ondeployment pattern of the concerned equipment to carryouttotal costing).
 - **iii. Base Overhaul** All repairs including repairs to components, subassemblies and overhaul of the complete equipment are carriedout by this facility. Depending on the population of the equipment, one to five such facilities may be established in India for thispurpose (The actual No would have to be stated for costing). Themanufacturer is required to provide the following:-
 - 1. All Special Maintenance Tools, jigs, fixtures and test equipment for carrying out repairs up to component level.
 - 2. Quantity and specification of spares, sub assemblies as perpopulation expected to be maintained.

- 3. Oils and lubricants necessary for overhaul.
- 4. All necessary technical literature.
- 5. Calibration facilities for test equipment. This level of repairdefines stripping and rebuilding of equipment in a Baseworkshop.
- b. Manufacturers Recommended List of Spares (MRLS). Based on the explanation given above, Bidders are requested to provide MRLS to sustain the equipment for a period of ---- years for various levels of repairas per format given at Form DPM-19 (Available in MoD website and can be given on request). Bidders will be required to provide these both with Technical and Commercial proposals. (In case where the equipment has been in usage the spares would be sought by Buyer, on the recommended list to be furnished by the maintenance agency, based on the exploitation of the equipment, and NOT as per MRLS). While with the commercial proposal, the actual costs of each component/spare will be provided, in the case of Technical Proposal these will be reflected as LowCost/ Medium Cost/High Cost. A guideline for this purpose is as under:
 - i. Low Cost. Less than 2 % of the unit cost of the equipment/subsystem.
 - ii. Medium Cost. 2 to 10% of the unit cost of the equipment/subsystem.
 - iii. High Cost. Greater than 10 % of the unit cost ofequipment/subsystem. If the complete equipment comprises a number of different sub systems, for eg it is coming mounted on a vehicle or is provided with a stand formounting or is inclusive of a generator or an air conditioner or has a sight, the MRLS must be provided separately for each such sub system.
- **c. Special Maintenance Tools and Test Equipment** This is to beformulated in a similar manner as explained for MRLS. A suggestedformat is given at Form DPM-17 (Available in MoD website and can begiven on request) and is to be included in both Technical and CommercialProposals. The cost column may be left blank in the Technical Proposal.
- **d. Technical Literature** The details of technical literature to be supplied with the system should be listed as per the suggested format at FormDPM-18 (Available in MoD website and can be given on request). This should be provided with both Technical and Commercial Proposals. The cost column may be left blank in the Technical Proposal.
- **e. Miscellaneous Aspects** (Applicable only when trials are required) Incases where the equipment is required to undergo trials, the equipmentwill also be put through Maintenance Evaluation Test. Based on this evaluation and in consultation with the supplier, the MRLS may be refined. During user trials it may be brought out that the equipment is acceptable subject to carrying out certain modifications / improvements.
- **f. Maintainability Evaluation Trials (MET):** This is carried with a view tofacilitate provisioning of effective engineering support during life cycle ofthe equipment. This would involve stripping of the equipment and carryingout recommended tests and adjustments and establishing adequacy ofmaintenance tools, test equipment and technical literature. MET detailswill be given as per format given at Form DPM-20 (Available in MoDwebsite and can be given on request). To facilitate this process the Bidder is required to provide the following:
 - i. Technical Literature.
 - 1. User Handbook/Operators Manual in English and Hindi.
 - 2. Design Specifications.
 - 3. Technical Manuals.

- a. Part I Tech description, specifications, functioning of various systems.
- b. Part II Inspection/Maintenance tasks repair procedures,materials used, fault diagnosis and use of SpecialMaintenance Tools (SMTs)/Special Test Equipment(STEs).
- c. Part III Procedure for assembly/disassembly, repair upto component level, safety precautions.
- d. Part IV Part list with drawing reference and List of SMTs/STEs Test Bench.
- 4. Manufacturers Recommended List of Spares (MRLS).
- 5. Illustrated Spare Parts List (ISPL) and along with the prices in the Commercial offer.
- 6. Technical Manual on STE with drawing reference.
- 7. Complete Equipment Schedule.
- 8. Table of Tools & Equipment (TOTE) & carried spares.
- 9. Rotable list, norms of consumption, mandatory/ non mandatoryspares list for each system.
 - ii. One set of Gauges
 - iii. One set of Special Maintenance Tools (SMTs).
 - iv. One set of Special Test Equipment (STEs).
 - v. Servicing Schedule.
 - vi. Condemnation limits.
 - vii. Permissive repair schedule.
 - viii. Packing specifications /instructions.
 - ix. Design Specifications.
 - x. Any additional information suggested by the OEM.
- **g.** Vendors quoting lesser ESP / MRLS in terms of range and depth will haveto make good the deficiency. The vendors quoting surplus items in ESP/MRLS should agree to buy back the surplus spares.
- **33. Price Variation (PV) Clause** The following PV clause will form part of the contract placed on successful Bidder (Note DGS&D Manual providesStandardised Price Variation Clauses. Any of those clauses could beconsidered for inclusion. A sample clause is indicated below)
 - a. The formula for Price Variation should ordinarily include a fixed element, amaterial element and a labour element. The figures representing thematerial element and the labour element should reflect the corresponding proportion of input costs, while the fixed element may range from 10 to25%. That portion of the price represented by the fixed element, will notbe subject to variation. The portions of the price represented by thematerial element and labour element along will attract Price Variation. The formula for Price Variation will thus be:-

$$P1 = Po \{F + a (M1/Mo) + b (L1/Lo) - Po \}$$

Where P1 is then adjustment amount payable to the supplier (a minusfigure will indicate a reduction in the Contract Price)

Po is the Contract Price at the base level.

F is the Fixed element not subject to Price Variation

a is the assigned percentage to the material element in the Contract Price.

b is the assigned percentage to the labour element in the Contract Price.

Lo and L1 are the wage indices at the base month and year and at themonth and year of calculation respectively.

Mo and M1 are the material indices at the base month and year and at themonth and year of calculation respectively.

If more than one major item of material is involved, the material elementcan be broken up into two or three components such as Mx, My, Mz. Whereprice variation clause has to be provided for services (with insignificantinputs of materials) as for example, in getting Technical Assistancenormally paid in the form of per diem rates, the price variation formulashould have only two elements, viz. a high fixed element and a labourelement. The fixed element can in such cases be 50% or more, depending on the mark-up by the supplier of the Per Diem rate vis-a-vis the wagerates.

- b. Following conditions would be applicable to Price Adjustment
 - i. Base dates shall be due dates of opening of price bids.
 - ii. Date of adjustment shall be midpoint of manufacture.
 - iii. No price increase is allowed beyond original DP unless the delay isattributable to the Buyer.
 - iv. Total adjustment will be subject to maximum ceiling of _____%.
 - v. No price adjustment shall be payable on the portion of contract pricepaid to the Seller as an advance payment.

Part V - Evaluation Criteria & Price Bid issues

- 1. **Evaluation Criteria -** The broad guidelines for evaluation of Bids will be as follows:
 - a. Only those Bids will be evaluated which are found to be fulfilling all theeligibility and qualifying requirements of the RFP commercially.
 - b. In respect of Two-Bid system, the technical Bids forwarded by theBidders will be evaluated by the Buyer with reference to the technicalcharacteristics of the equipment as mentioned in the RFP. The compliance of Technical Bids would be determined on the basis of the parameters specified in the RFP. The Price Bids of only those Bidderswill be opened whose Technical Bids would clear the technical evaluation.
 - c. The Lowest Bid will be decided upon the lowest price quoted by theparticular Bidder as per the Price Format given at Para 2 below. The consideration of taxes and duties in evaluation process will be as follows:
 - i. In cases where only indigenous Bidders are competing, all taxes and duties (including those for which exemption certificates are issued) quoted by the Bidders will be considered. The ultimate cost to the Buyer would be the deciding factor for ranking of Bids.
 - ii. In cases where both foreign and indigenous Bidders are competing, following criteria would be followed –
 - 1. In case of foreign Bidders, the basic cost (CIF) quoted by themwould be the basis for the purpose of comparison of varioustenders.

- 2. In case of indigenous Bidders, excise duty on fully formedequipment would be offloaded.
- 3. Sales tax and other local levies, i.e. octroi, entry tax etc would beignored in case of indigenous Bidders.
- d. The Bidders are required to spell out the rates of Customs duty, Exciseduty, VAT, Service Tax, etc in unambiguous terms; otherwise their offerswill be loaded with the maximum rates of duties and taxes for the purposeof comparison of prices. If reimbursement of Customs duty/Excise Duty/VAT is intended as extra, over the quoted prices, the Bidder must specifically say so. In the absence of any such stipulation it will be presumed that the prices quoted are firm and final and no claim onaccount of such duties will be entrained after the opening of tenders. If aBidder chooses to quote a price inclusive of any duty and does not confirm inclusive of such duty so included is firm and final, he shouldclearly indicate the rate of such duty and quantum of excise duty included in the price. Failure to do so may result in ignoring of such offerssummarily. If a Bidder is exempted from payment of Customs duty /Excise Duty / VAT duty upto any value of supplies from them, they should clearly state that no excise duty will be charged by them up to the limit of exemption which they may have. If any concession is available in regardto rate/quantum of Customs duty / Excise Duty / VAT, it should bebrought out clearly. Stipulations like, excise duty was presently notapplicable but the same will be charged if it becomes leviable later on, will not be accepted unless in such cases it is clearly stated by a Bidderthat excise duty will not be charged by him even if the same becomesapplicable later on. In respect of the Bidders who fail to comply with this requirement, their quoted prices shall be loaded with the quantum of excise duty which is normally applicable on the item in question for the purpose of comparing their prices with other Bidders. The same logicapplies to Customs duty and VAT also.
- e. In import cases, all the foreign quotes will be brought to a commondenomination in Indian Rupees by adopting the exchange rate as BCSelling rate of the State Bank of India on the date of the opening of PriceBids.
- f. If there is a discrepancy between the unit price and the total price that isobtained by multiplying the unit price and quantity, the unit price willprevail and the total price will be corrected. If there is a discrepancybetween words and figures, the amount in words will prevail forcalculation of price.
- g. The Buyer reserves the right to evaluate the offers received by usingDiscounted Cash Flow method at a discounting rate of _____%. In casecash flow involves more than one currency, the same will be brought to acommon denomination in Indian Rupees by adopting exchange rate asBC Selling rate of the State Bank of India on the date of the opening ofPrice Bids.
- h. The Lowest Acceptable Bid will be considered further for placement ofcontract / Supply Order after complete clarification and price negotiations as decided by the Buyer. The Buyer will have the right to award contracts to different Bidders for being lowest in particular items. The Buyer also reserves the right to do Apportionment of Quantity, if it is convinced that Lowest Bidder is not in a position to supply full quantity in stipulated time.
 - i. Any other criteria as applicable to suit a particular case.
- 2. **Price Bid Format**: The Price Bid Format is given below and Bidders are required to fill this up correctly with full details:
 - a. Basic cost of the item/items: Item Unit price Qty Total
 - i. A
 - ii. B

- iv. Total of Basic Price
- b. Accessories
- c. Installation / Commissioning charges
- d. Training
- e. Technical literature
- f. Tools
- g. AMC with spares
- h. AMC without spares
- i. Any other item
- j. Is Excise Duty extra?
- k. If yes, mention the following
 - i. Total value of items on which Excise Duty is leviable:
 - ii.Rate of Excise duty (item-wise if different ED is applicable):
 - iii.Surcharge on Excise duty, if applicable?
 - iv. Total value of excise duty payable:
- I. Is Excise Duty Exemption (EDE) required:
- m. If yes, then mention and enclose the following:
- i. Excise notification number under which EDE can be given:
- n. Is VAT extra?
- o. If yes, then mention the following:
 - i. Total value on which VAT is leviable:
 - ii. Rate of VAT:
 - iii. Total value of VAT leviable:
- p. Is Service Tax extra?
- q. If yes, then mention the following:
 - i. Total value of Services on which Service Tax is leviable:
 - ii. Rate of Service Tax leviable:
 - iii. Total value of Service Tax leviable:
- r. Is Custom Duty Exemption (CDE) required:
- s. If yes, then mention the following:
 - i. Custom notification number under which CDE can be given(Enclose acopy):
 - ii. CIF value of stores to be imported:
 - iii. Rate of Customs Duty payable:
 - iv. Total amount of Customs Duty payable:
- t. Octroi / Entry taxes:
- u. Any other Taxes / Duties / Overheads / Other costs:
 - v. Grand Total:
 - i. Excluding AMC and spares
 - ii. Including AMC with spares
 - iii. Including AMC without spares

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