

Reply should be addressed to
the Director General

Quoting: CGHQ/TE/NS/5899/2018-19

15 Jan 19

**INVITATION OF ONLINE BIDS FOR SUPPLY OF OIL SPILL DISPERSANT (OSD)
FOR USE IN COASTAL WATER (I.E. COASTLINE TO 12 NM) AGAINST
RFP NO. CGHQ/TE/NS/5899/20118-19 DATED 15 JAN 19**

Sir,

1. **"Online bids" (Under two bid system)** from **Registered/Approved vendors/firms** are invited by the **Directorate of Logistics, Coast Guard Headquarters** for supply of items listed in **Part II** of this RFP. **Manual bids shall not be accepted. Tenders from black listed/banned firms shall not be accepted.** Tender document can be viewed and downloaded from **Indian Coast Guard web site www.indiancoastguard.gov.in** (for reference only) and **CPMP site <https://eprocure.gov.in/eprocure/app>** as per the schedule given in **CRITICAL DATE SHEET** mentioned below:-

CRITICAL DATE SHEET

SL.NO.	DESCRIPTION	DATE & TIME
(a)	Published Date	15 Jan 19 (1600 HRS)
(b)	Bid Document Download / Sale Start Date	15 Jan 19 (1600 HRS)
(c)	Clarification Start Date	15 Jan 19 (1600 HRS)
(d)	Clarification end date	22 Jan 19 (1500 HRS)
(e)	Pre-bid meeting	-NA-
(f)	Bid submission start date	15 Jan 19 (1600 HRS)
(g)	Bid Document Download / Sale End Date	22 Jan 19 (1500 HRS)
(h)	Bid Submission End Date	22 Jan 19 (1100 HRS)
(i)	Technical Bid Opening Date	23 Jan 19 (1100 HRS)
(k)	Opening of Commercial Bids	Will be intimated in due course after technical evaluation by TEC

2. The address and contact numbers for seeking clarifications regarding this RFP are given below:-

The Director General
(For Principal Director Logistics)
Coast Guard Headquarters
National Stadium Complex, New Delhi-110001
Dy Director (Log-NS)
Tele: 011-23074132, Fax: 011-23385820
Email: dte-log@indiancoastguard.nic.in

3. This RFP is divided into five Parts as follows:

(a) Part I - Contains General Information and Instructions for the Bidders about the RFP such as the time, place of opening of bid, submission for EMD, lab test report and sample, Validity period of tenders, etc.

(b) Part II - Contains essential details of the items/services required, such as the Schedule of Requirements (SOR), Technical Specifications, Delivery period, Mode of Delivery and Consignee details.

(c) Part III - Contains Standard Conditions of RFP, which will form part of the Contract with the successful Bidder.

(d) Part IV - Contains Special Conditions applicable to this RFP and which will also form part of the contract with the successful Bidder.

(e) Part V - Contains Evaluation Criteria and Format for Online Price bids.

4. This RFP is being issued with no financial commitment and the Buyer reserves the right to change or vary any part thereof at any stage. Buyer also reserves the right to withdraw the RFP, should it become necessary at any stage.

5. You are requested to comply with all the terms and condition mentioned in the RFP and certificate in this regard is to be endorsed on the quote submitted by your firm. Relaxation/deviation of terms/conditions if any, should be clearly brought out for consideration, however acceptance of same will solely be at discretion of Coast Guard.
6. Bid documents may be scanned with 100 dpi with black and white option, in PDF format which helps in reducing size of the scanned document.
7. Bids shall be submitted online only at CPPP website: <https://eprocure.gov.in/eprocure/app>.

Yours faithfully,



(NUPUR KULESHRESTHA)
COMMANDANT
JT. DIRECTOR (LOG-NS)
FOR DIRECTOR GENERAL

Encl:- SQR of OSD Type II/III Combination

Part I – General information

1. **Last date and time for depositing the online bids:- As per Critical Date Sheet.**

The online Bids (both technical and Commercial, in case two bids are called for) should be uploaded as per this RFP by the due date and time. The responsibility to ensure this lies with the Bidder.

2. **Manner of depositing the Bids:** Online Technical Bids should be scanned and uploaded before due date and time. Late tenders will not be considered. No responsibility will be taken for technical delay or not uploading of bids or Bid documents. Bids sent by FAX or e-mail will not be considered. Samples and EMD to be deposited '**MANUALLY**' at addressed mentioned in para 2 ibid.

3. **Time and date for opening of Bids: As per Critical Date Sheet**

(If due to any exigency, the due date for opening of the Bids is declared a closed holiday, the Bids will be opened on the next working day at the same time or on any other day/time, as intimated by the Buyer).

4. **Address for submission of sample and EMD:** At Coast Guard Headquarters premises (Guard Room).

5. **Place of opening of the Bids:** Coast Guard Headquarters, New Delhi.

6. **Two-Bid system:**

(a) The case is being processed on two-bid system and, the technical bids shall be oned as per critical date sheet mentioned in this tender document. The evaluation of technical Bid based on requisite documents received online by the tenderers will be carried out by a board of officers. The details of firms found compliant after TEC evaluation will be uploaded on the Central Public Procurement Portal (<https://eprocure.gov.in/eprocure/app>).

(b) The Commercial Bids of only those Bidders whose technical bids meet all the stipulated (Technical) requirements shall be opened. The date of opening will be intimated to the Bidders through Central public Procurement Portal (<https://eprocure.gov.in/eprocure/app>).

7. **Location of Tender Box.** Tender box marked as '**DIRECTOR OF LOGISTICS TENDER BOX**' is kept near the guard room. Following guidelines may be followed while submitting requisite physical documents as indicated in the RFP. **No technical and commercial bids will be dropped in the Tender Box except those mentioned at Para 2 above.**

8. **Forwarding of Bids**

(a) The documents and samples specified in para 2 to be deposited physically as per instructions above. The technical bids shall not be accepted if these documents are not received prior to bid opening.

(b) The Technical and Commercial bids will be submitted '**online only**' less documents mentioned at para 3 of part II of RFP.

(c) The physical receipt of specified documents shall be mandatory prior to bid opening date & time mentioned at critical date sheet.

(d) The non receipt of the physical documents shall result in rejection of bid.

(e) Only those documents specified in the tender documents and found in the tender box will be opened.

(f) Physical documents as specified in case dropped in the wrong Tender Box will be rendered invalid.

(g) The envelope containing the requisite physical documents should be addressed at the **Director General (for Principal Director of Logistics), Coast Guard Headquarters, National Stadium, New Delhi- 110 001**. The requisite physical document may be sent by hand/post/speed post/ Courier. However, it is the sole responsibility of the Tenderer to ensure requisite physical documents are received in the buyer's office prior to bid submission end date. The buyer by no means will be responsible for any delay in receipt of requisite documents.

(h) No post-bid clarification on the initiative of the bidder will be entertained.

- (j) The Technical bid and Commercial bid should be submitted **ONLINE** by the Bidders duly digitally signed by the legal owner of the firm or the person authorized by him to do so.
9. **Clarification regarding contents of the RFP:** A prospective bidder who requires clarification regarding the contents of the bidding documents shall notify to the Buyer in writing by the clarifications as per critical date sheet at address at mentioned above.
10. **Modification and Withdrawal of Bids:** The Bidder may modify (resubmit) his bid on line after submission, as per the provisions available on the portal. No bid shall be modified after the deadline for submission of bids.
- (a) If bidder desires to withdraw before bid submission closing date/time, he may do so **online** in the portal. EMD (in case) submitted in physical form shall be returned offline. However, the cost of the tender will not be refunded to the firm.
- (b) No bid may be withdrawn in the interval between the deadline for submission of bids and expiry of the period of the specified bid validity.
11. **Clarification regarding contents of the Bids:** During evaluation and comparison of bids, the Buyer may, at its discretion, ask the bidder for clarification of his bid. The request for clarification will be given in writing and no change in prices or substance of the bid will be sought, offered or permitted. No post-bid clarification on the initiative of the bidder will be entertained.
12. **Rejection of Bids:** Canvassing by the Bidder in any form, unsolicited letter and post-tender correction may invoke summary rejection with forfeiture of EMD. Conditional tenders will be rejected.
13. **Unwillingness to quote:** Bidders unwilling to quote should ensure that intimation to this effect reaches by fax/e-mail before the due date and time of opening of the Bid, failing which the defaulting Bidder may be delisted for the given range of items as mentioned in this RFP.
14. **Validity of Bids.** The Bids should remain valid for **210 days** from the date of opening of tenders/bids.
15. **Earnest Money Deposit:** Bidders are required to submit Earnest Money Deposit (EMD) for amount of Rs. **1,20,000.00 (Rupees One lakh twenty thousand only)** in favour of "PCDA(N), Mumbai". The EMD may be submitted "**MANUALLY**" on or before opening of technical bid in the form of an Account Payee Demand Draft, Fixed Deposit Receipt, Banker's Cheque or Bank Guarantee from any of the public sector banks or a private sector bank authorized to conduct government business as per Form DPM-13 (Available in MoD website and can be provided on request). EMD is to remain valid for a period of forty-five days beyond the final bid validity period. EMD of the unsuccessful bidders will be returned to them at the earliest after expiry of the final bid validity and latest on or before the 30th day after the award of the contract. The Bid Security of the successful bidder would be returned, without any interest whatsoever, after the receipt of performance Security from them as called for in the contract. **EMD is not required** to be submitted by those **Bidders who are registered for the same item/range of products, goods or services** with the Central Purchase Organization (e.g. DGS&D, National Small Industries Corporation (NSIC) or any Department of MoD or MoD itself. The EMD will be forfeited if the bidder withdraws or amends impairs or derogates from the tender in any respect within the validity period of their tender. Hard Copy of original instruments in respect cost of earnest money be delivered to the Director General, Coast Guard Headquarters, National Stadium, New Delhi- 110 001 on or before bid opening date/time as mentioned in critical date sheet.

Part II – Essential Details of Items/Services required

1. **Schedule of Requirements** – List of items / services required is as follows:

Name/Type of item/services/description of stores Qty required: -

SI No	Description	Deno	Consignee	Total Qty	Remarks
			CGSD Chennai		
(a)	Oil Spill Dispersant type II/III combination for use in coastal water (i.e. coastline to 12 NM)	Litre	13,400	13,400	To be supplied in 200 Ltrs HDPE Containers/ Drums

2. **Technical Details:**

(a) Technical specification as per **Enclsoure-I**.

(b) Valid Certificate approved by Indian Coast Guard (the Competent National Authority) in agreement with IMO/UNEP guidelines.

3. **Online submission of Two-Bid System** – The case is being processed on two-bid system and, only the Technical Bid would be opened online at the time and date mentioned in Critical Date Sheet. **No price should be indicated in the Technical Bid.** Date of opening of the Commercial Bid will be intimated after Technical evaluation. Commercial Online bids of only those firms will be opened; whose Technical bids are found compliant/suitable after Technical evaluation is done by the Buyer. The Bids will be submitted in the following manner:-

(a) **Online Cover-I.** Cover-1 will contain the following documents for Technical Bids which should be scanned and uploaded in PDF format and **will be submitted online:-**

(i) Signed and scanned copy of Lab test report as per specification. Firms are to ensure that the sequence of parameters in lab test report is same as of RFP. The firms are requested to **check, recheck** and **cross check** that all the laid down parameters are covered in lab test report. Any omission in parameters of lab test shall result in technical invalidation of the firm.

(ii) Signed & scanned copy of Demand draft/PO in favour of the PCDA (N), Mumbai of - **1,20,000.00 (Rupees One lakh twenty thousand)** only) as EMD amount or copy of valid registration certificate regarding the firm's registration with DGS&D/NSIC, for exemption of EMD. EMD to be submitted **MANUALLY** on or before bid submission end date.

(iii) (aa) Technical Compliance matrix to be filled up by the vendors as per **Appendix 'A'** of RFP.

(ab) The bidder should have valid approval from CGHQ.

(ac) Self attested and scanned copy of supply orders executed successfully by the firm to PSU or Govt. department for **Oil Spill Dispersant (OSD)** only in past **two years**. Abstract to be filled up in **Appendix 'B'** of RFP and uploaded duly self attested.

(iv) **Signed & scanned copy of OEM:** The bidder should be preferably an OEM. In case bidder is not an OEM he should be in possession of agreement certificate that he is authorised to participate and bid on behalf of the OEM.

(v) Signed and scanned copy of valid registration/permit of manufacturing unit issued from Ministry of Commerce/Ministry of Industries/concerned authorities in respect of OEM.

(vi) Signed and scanned copy of Certificate of:-

(a) Acceptance of terms and conditions of RFP.

(b) Undertaking of firm's letter head that:

"Product of lower specification than tendered shall NOT be offered.

(vii) Signed & Scanned Copy of

(a) Income Tax Return for last two assessment year.

(b) GSTIN No Certificate.

(c) PAN No.

(b) **Online Cover-II.** Commercial bid in the form of **BoQ.xls** (Bill of Quantities) will be **submitted online** as Cover-II.

Note : (i) Signed & scanned copy of Technical Bids should be uploaded by Bidder under their original memo / letter pad.

(ii) Failure to submit any of above documents will render the bid invalid

4. **Delivery Period** - Delivery of OSD will be in **120 Days** from the effective date of contract, Please note that Contract can be cancelled unilaterally by the Buyer in case items are not received within the contracted delivery period. Extension of contracted delivery period will be at the sole discretion of the Buyer, with applicability of LD clause.

5. **INCOTERMS for Delivery and Transportation** - ("E" / "F" / "C" / "D" Terms). The definition of Delivery period for this Supply Order will be local delivery at site of consignees.

6. **Consignee details**

The Officer-in-Charge
Coast Guard Store Depot (CHN)
G.M. Pettai Road, Royapuram,
Chennai – 600 013
Tele: 044-23460472
Fax: 044-23460473
Email: cgsd-chn@indiancoastguard.nic.in

Part III – Standard Conditions of RFP

The Bidder is required to give confirmation of their acceptance of the Standard Conditions of the Request for Proposal mentioned below which will automatically be considered as part of the Contract concluded with the successful Bidder (i.e. Seller in the Contract) as selected by the Buyer. Failure to do so may result in rejection of the Bid submitted by the Bidder.

1. **Law:** The Contract shall be considered and made in accordance with the laws of the Republic of India. The contract shall be governed by and interpreted in accordance with the laws of the Republic of India.

2. **Effective Date of the Contract:** The contract shall come into effect on the date of signatures of both the parties on the contract (Effective Date) and shall remain valid until the completion of the obligations of the parties under the contract. The deliveries and supplies and performance of the services shall commence from the effective date of the contract.

3. **Arbitration:** All disputes or differences arising out of or in connection with the Contract shall be settled by bilateral discussions. Any dispute, disagreement or question arising out of or relating to the Contract or relating to construction or performance, which cannot be settled amicably, may be resolved through arbitration. The standard clause of arbitration is as per Forms DPM-7.,DPM-8 and DPM-9.

4. **Penalty for use of Undue influence:** The Seller undertakes that he has not given, offered or promised to give, directly or indirectly, any gift, consideration, reward, commission, fees, brokerage or inducement to any person in service of the Buyer or otherwise in procuring the Contracts or forbearing to do or for having done or forborne to do any act in relation to the obtaining or execution of the present Contract or any other Contract with the Government of India for showing or forbearing to show favour or disfavour to any person in relation to the present Contract or any other Contract with the Government of India. Any breach of the aforesaid undertaking by the Seller or any one employed by him or acting on his behalf (whether with or without the knowledge of the Seller) or the commission of any offers by the Seller or anyone employed by him or acting on his behalf, as defined in Chapter IX of the Indian penal Code, 1860 or the Prevention of Corruption Act, 1986 or any other Act enacted for the prevention of corruption shall entitle the Buyer to cancel the contract and all or any other contracts with the Seller and recover from the Seller the amount of any loss arising from such cancellation. A decision of the Buyer or his nominee to the effect that a breach of the undertaking had been committed shall be final and binding on the Seller. Giving or offering of any gift, bribe or inducement or any attempt at any such act on behalf of the Seller towards any officer/employee of the Buyer or to any other person in a position to influence any officer/employee of the Buyer for showing any favour in relation to this or any other contract, shall render the Seller to such liability/ penalty as the Buyer may deem proper, including but not limited to termination of the contract, imposition of penal damages, forfeiture of the Bank Guarantee and refund of the amounts paid by the Buyer.

5. **Agents / Agency Commission:** The Seller confirms and declares to the Buyer that the Seller is the original manufacturer of the stores/provider of the services referred to in this Contract and has not engaged any individual or firm, whether Indian or foreign whatsoever, to intercede, facilitate or in any way to recommend to the Government of India or any of its functionaries, whether officially or unofficially, to the award of the contract to the Seller; nor has any amount been paid, promised or intended to be paid to any such individual or firm in respect of any such intercession, facilitation or recommendation. The Seller agrees that if it is established at any time to the satisfaction of the Buyer that the present declaration is in any way incorrect or if at a later stage it is discovered by the Buyer that the Seller has engaged any such individual/ firm, and paid or intended to pay any amount, gift, reward, fees, commission or consideration to such person, party, firm or institution, whether before or after the signing of this contract, the Seller will be liable to refund that amount to the Buyer. The Seller will also be debarred from entering into any supply Contract with the Government of India for a minimum period of five years. The Buyer will also have a right to consider cancellation of the Contract either wholly or in part, without any entitlement or compensation to the Seller who shall in such an event be liable to refund all payments made by the Buyer in terms of the Contract along with interest at the rate of 2% r annum above LIBOR rate. The Buyer will also have the right to recover any such amount from any contracts concluded earlier with the Government of India.

6. **Access to Books of Accounts:** In case it is found to the satisfaction of the Buyer that the seller has engaged an Agent or paid commission or influenced any person to obtain the contract in clauses relating to Agents/Agency Commission and penalty for use of undue influence, the Seller, on a specific request of the Buyer, shall provide necessary information/inspection of the relevant financial documents/information.

7. **Non-disclosure of Contract documents:** Except with the written consent of the Buyer/seller, other party shall not disclose the contract or any provision, specification, plan, design, pattern, sample or information thereof to any third party.

8. **Liquidated Damages:** In the event of the Seller's failure to submit the Bonds in favour of "Director General Indian Coast Guard", Guarantees and Documents, supply the stores/goods and conduct trials, installation of equipment, training, etc as specified in this contract, the Buyer may, at his discretion, withhold any payment until the completion of the contract. The BUYER may also deduct from the SELLER as agreed, liquidated damages to the sum of 0.5% of the contract price of the delayed/undelivered stores/services mentioned above for every week of delay or part of a week, subject to the maximum value of the Liquidated Damages being not higher than 10% of the value of delayed stores.

9. **Termination of Contract:** The Buyer shall have the right to terminate this Contract in part or in full in any of the following cases:-

(a) The delivery of the material is delayed for causes not attributable to Force Majeure for more than (03 months) after the scheduled date of delivery.

(b) The Seller is declared bankrupt or becomes insolvent.

(c) The delivery of material is delayed due to causes of Force Majeure by more than (06 months) provided Force Majeure clause is included in contract.

(d) The Buyer has noticed that the Seller has utilised the services of any Indian/Foreign agent in getting this contract and paid any commission to such individual/company etc.

(e) As per decision of the Arbitration Tribunal.

10. **Notices:** Any notice required or permitted by the contract shall be written in the English language and may be delivered personally or may be sent by FAX or registered pre-paid mail/airmail, addressed to the last known address of the party to whom it is sent.

11. **Transfer and Sub-letting:** The seller has no right to give, bargain, sell, assign or sublet or otherwise dispose of the contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.

12. **Patents and other Industrial Property Rights:** The prices stated in the present Contract shall be deemed to include all amounts payable for the use of patents, copyrights, registered charges, trademarks and payments for any other industrial property rights. The Seller shall indemnify the Buyer against all claims from a third party at any time on account of the infringement of any or all the rights mentioned in the previous paragraphs, whether such claims arise in respect of manufacture or use. The Seller shall be responsible for the completion of the supplies including spares, tools, technical literature and training aggregates irrespective of the fact of infringement of the supplies, irrespective of the fact of infringement of any or all the rights mentioned above.

13. **Amendments:** No provision of present Contract shall be changed or modified in any way (including this provision) either in whole or in part except by an instrument in writing made after the date of this Contract and signed on behalf of both the parties and which expressly states to amend the present Contract.

14. **Taxes and Duties:-** Taxes and duties as applicable

(a) **In respect of Foreign Bidders:** Blank

(b) **In respect of Indigenous Bidders:**

(i) **General:-**

1. Bidders must indicate separately the relevant Taxes/Duties likely to be paid in connection with delivery of completed goods specified in RFP. In absence of this, the total cost quoted by them in their bids will be taken into account in the ranking of bids.

2. If a Bidder is exempted from payment of any duty/tax upto any value of supplies from them, he should clearly state that no such duty/tax will be charged by them up to the limit of exemption which they may have. If any concession is available in regard to rate/quantum of any Duty/tax, it should be brought out clearly. In such cases, relevant certificate will be issued by the

Buyer later to enable to the Seller to obtain exemptions from taxation authorities.

3. Any changes in levies, taxes and duties levied by Central/State/ Local governments on final product upward as a result of any statutory variation taking place within contract period shall be allowed reimbursement by the Buyer, to the extent of actual quantum of such duty/tax paid by the Seller. Similarly, in case of downward revision in any such duty/tax, the actual quantum of reduction of such duty/tax shall be reimbursed to the Buyer by the Seller. All such adjustments shall include all reliefs, exemptions, rebates, concession etc, if any obtained by the Seller. Section 64 A of Sales of Goods Act will be relevant in this situation.

4. Levies, taxes and duties levied by Central/State/Local governments on final product will be paid by the buyer on actual, based on relevant documentary evidence. Taxes and duties on input items will not be paid by Buyer and they may not be indicated separately in the bids. Bidders are required to include the same in the pricing of their product.

(ii) **Customs Duty:**

1. For imported stores offered against forward delivery, the Bidder shall quote prices thereof exclusive of customs duty. The Bidder shall specify separately the C.I.F. prices and total amount of customs duty payable. They will also indicate correctly the rate of customs duty applicable along with Indian Customs Tariff Number. Customs duty as actually paid will be reimbursed on production of necessary documents i.e. (i) Triplicate copy of the bill of entry; (ii) copy of bill of lading; (iii) a copy of foreign principal's invoice. However, if the Bidder imports the stores in question against his own commercial quota Import Licences, he will also be required to submit in addition the triplicate copy of bills of entry etc. a certificate from his Internal Auditor on the bill itself, to the effect that the following items/quantity in the bill of entry related to the stores imported against Defence Buyer contract number.....dated.....

2. Subsequent to the reimbursement of customs duty, the Bidder will submit to the concerned Payment Authority a certificate to the effect that he has not obtained any refund of customs duty subsequent to the payment of duty to the Customs authority by him. In addition, he shall also submit to the Paying Authority concerned a certificate immediately after a period of three months from the date of payment of the duty to customs authorities to the effect that he has not applied for refund of the customs duty subsequent to the payment of duty to the customs authorities by him.

3. In case the Bidder obtains any refund of customs duty, subsequently to the payment of the same by him to the customs authorities and reimbursement of the customs duty to him by the Payment Authority, he should forthwith furnish the details of the refund obtained and afford full credit of the same to the Buyer.

(iii) **Excise Duty: - Blank**

(iv) **Sales Tax / VAT: - Blank**

(v) **Octroi Duty & Local Taxes:- Blank**

15. **Pre-Integrity Pact Clause:** NA

Part IV – Special Conditions of RFP

The Bidder is required to give confirmation of their acceptance of Special Conditions of the RFP mentioned below which will automatically be considered as part of the Contract concluded with the successful Bidder (i.e. Seller in the Contract) as selected by the Buyer. Failure to do so may result in rejection of Bid submitted by the Bidder.

1. **Performance Guarantee:-**

(a) **Indigenous cases:-** The Bidder will be required to furnish a performance Guarantee in favor of Director General Coast Guard by way of Bank Guarantee through a public sector bank or a private sector bank authorized to conduct government business (ICICI Bank Ltd., Axis Bank Ltd or HDFC Bank Ltd.) for a sum equal to 10% of the contract value within 30 days of receipt of the confirmed order. Performance Bank Guarantee should be valid up to 60 days beyond the date of warranty. The specimen of PBG is given in Form DPM-15 (Available in MoD website and can be provided on request).

(b) **Foreign cases:** NA

2. **Option Clause:** The contract will have an Option Clause, wherein the Buyer can exercise an option to procure an additional 50% of the original contracted quantity in accordance with the same terms & conditions of the present contract. This will be applicable within the currency of contract. The Bidder is to confirm the acceptance of the same for inclusion in the contract. It will be entirely the discretion of the Buyer to exercise this option or not.

3. **Repeat Order Clause:** The contract will have a Repeat Order Clause, wherein the Buyer can order up to 50% quantity of the items under the present contract within six months from the date of supply/successful completion of this contract, the cost, terms & conditions remaining the same. The Bidder is to confirm acceptance of this clause. It will be entirely the discretion of the Buyer to place the Repeat order or not.

4. **Tolerance Clause:** – To take care of any change in the requirement during the period starting from issue of RFP till placement of the contract, Buyer reserves the right to 30 % plus/minus increase or decrease the quantity of the required goods upto that limit without any change in the terms & conditions and prices quoted by the Seller. While awarding the contract, the quantity ordered can be increased or decreased by the Buyer within this tolerance limit.

5. **Payment Terms for Indigenous Sellers:-** It will be mandatory for the Bidders to indicate their bank account numbers and other relevant e-payment details so that payments could be made through ECS/EFT mechanism instead of payment through cheques, wherever feasible. A copy of the model mandate form prescribed by RBI to be submitted by Bidders for receiving payments through ECS is at Form DPM-11 (Available in MoD website and can be given on request). The payment will be made as per the following terms, on production of the requisite documents:

a. Blank

b. **Stage-wise payment** - Part payment against Part supply as per delivery schedule mentioned in para 1 & 4 of Part II of RFP is permitted subject to acceptance of material by consignee and on receipt of CRV and Inspection Note. Part supply should not be more than two lots.

(c) & (d) - Blank

6. **Payment terms for Foreign Sellers:** NA

7. **Advance Payments:-** No advance payment will be made.

8. **Paying Authority:**

(a) **Indigenous Sellers:** (O/o the Controller of Defence Accounts (Navy/ Coast Guard), West Block-V, RK Puram, Sector-1, New Delhi-110 066). The payment of bills will be made on submission of the following documents by the Seller to the Paying Authority along with the bill:

(i) Ink-signed copy of contingent bill / Seller's bill.

(ii) Ink-signed copy of Commercial invoice / Seller's bill.

(iii) Copy of Supply Order/Contract with U.O. number and date of IFA's concurrence, where required under delegation of powers.

(iv) CRVs in duplicate.

(v) Inspection note.

(vi) Claim for statutory and other levies to be supported with requisite documents / proof of payment such as Excise duty challan, Customs duty clearance certificate, Octroi receipt, proof of payment for EPF/ESIC contribution with nominal roll of beneficiaries, etc as applicable.

(vii) Exemption certificate for Excise duty / Customs duty, if applicable.

(viii) Bank guarantee for advance, if any.

- (ix). Guarantee / Warranty certificate.
- (x) Performance Bank guarantee / Indemnity bond where applicable.
- (xi) DP extension letter with CFA's sanction, U.O. number and date of IFA's concurrence, where required under delegation of powers, indicating whether extension is with or without LD.
- (xii) Details for electronic payment viz Account holder's name, Bank name, Branch name and address, Account ty, Account number, IFSC code, MICR code (if these details are not incorporated in supply order/contract).
- (xiii) Any other document / certificate that may be provided for in the Supply Order / Contract.
- (xiv) User Acceptance.
- (xv) Photo copy of PBG.

(Note – From the above list, the documents that may be required depending upon the peculiarities of the procurement being undertaken, may be included in RFP)

(b) **Foreign Sellers – Blank**

9. **Fall clause:** - The following fall clause will form part of the contract placed on successful bidder:-

(a) The price charged for the stores supplied under the contract by the Seller shall in no event exceed the lowest prices at which the Seller sells the stores or offer to sell stores of identical description to any persons/Organisation including the purchaser or any department of the Central government or any Department of state government or any statutory undertaking the central or state government as the case may be during the period till performance of all supply Orders placed during the currency of the rate Supply Order is completed.

(b) If at any time, during the said period the Seller reduces the sale price, sells or offer to sell such stores to any person/organisation including the purchaser or any Dept, of central Govt. or any Department of the State Government or any Statutory undertaking of the Central or state Government as the case may be at a price lower than the price chargeable under the Supply Order, the seller shall forthwith notify such reduction or sale or offer of sale to the Director general of Supplies & Disposals and the price payable under the Supply Order for the stores of such reduction of sale or offer of the sale shall stand correspondingly reduced. The above stipulation will, however, not apply to:-

- (i) Exports by the Seller.
- (ii) Sale of goods as original equipment at price lower than lower than the prices charged for normal replacement.
- (iii) Sale of goods such as drugs which have expiry dates.
- (iv) Sale of goods at lower price on or after the date of completion of sale/placement of the order of goods by the authority

(c) Blank

10. **Exchange Rate Variation Clause:** NA

11. **Risk & Expense clause:**

(a) Should the stores or any installment thereof not be delivered within the time or times specified in the contract documents, or if defective delivery is made in respect of the stores or any installment thereof, the Buyer shall after granting the Seller 45 days to cure the breach, be at liberty, without prejudice to the right to recover liquidated damages as a remedy for breach of contract, to declare the contract as cancelled either wholly or to the extent of such default.

(b) Should the stores or any installment thereof not perform in accordance with the specifications / parameters provided by the SELLER during the check proof tests to be done in the BUYER's country, the BUYER shall be at liberty, without prejudice to any other remedies for breach of contract, to cancel the contract wholly or to the extent of such default.

(c) In case of a material breach that was not remedied within 45 days, the BUYER shall, having given the right of first refusal to the SELLER be at liberty to purchase, manufacture, or procure from any other source as he thinks fit, other stores of the same or similar description to make good:-

- (d) Such default.
- (e) In the event of the contract being wholly determined the balance of the stores remaining to be delivered there under.

(f) Any excess of the purchase price, cost of manufacturer, or value of any stores procured from any other supplier as the case may be, over the contract price appropriate to such default or balance shall be recoverable from the SELLER. Such recoveries shall not exceed 100% of the contract.

12. **Force Majeure clause:-**

(a) Neither party shall bear responsibility for the complete or partial nonperformance of any of its obligations (except for failure to pay any sum which has become due on account of receipt of goods under the provisions of the present contract), if the non-performance results from such Force Majeure circumstances as Flood, Fire, Earth Quake and other acts of God as well as War, Military oration, blockade, Acts or Actions of State Authorities or any other circumstances beyond the parties control that have arisen after the conclusion of the present contract.

(b) In such circumstances the time stipulated for the performance of an obligation under the present contract is extended correspondingly for the period of time of action of these circumstances and their consequences.

(c) The party for which it becomes impossible to meet obligations under this contract due to Force Majeure conditions, is to notify in written form the other party of the beginning and cessation of the above circumstances immediately, but in any case not later than 10 (Ten) days from the moment of their beginning.

(d) Certificate of a Chamber of Commerce (Commerce and Industry) or other competent authority or organization of the respective country shall be a sufficient proof of commencement and cessation of the above circumstances.

(e) If the impossibility of complete or partial performance of an obligation lasts for more than 6 (six) months, either party hereto reserves the right to terminate the contract totally or partially upon giving prior written notice of 30 (thirty) days to the other party of the intention to terminate without any liability other than reimbursement on the terms provided in the agreement for the goods received.

13. **Buy-Back offer:** NA

14. **Specification:** As per Enclosure of RFP.

15. **OEM Certificate:** The bidder should be preferably an OEM. In case bidder is not an OEM he should be in possession of agreement certificate that he is authorised to participate and bid on behalf of the OEM.

16. **Export License:** NA

17. **Earliest Acceptable Year of Manufacture:** The item should be of latest manufacture, conforming to the current production standard having 100% defined life at the time of delivery. The earliest acceptable year of manufacture will be the year of placement of supply order.

18. **Buyer Furnished Equipment:**NA

19. **Transportation:-** Local delivery at consignee premises. Door delivery basis.

20. **Air lift:** NA

21. **Packing and Marking:** The Packing and Marking clause will be as per SQR enclosed. In addition, the following instructions for Packing and Marking clause will form part of the contract placed on successful Bidder –

(a) The Seller shall provide packing and preservation of the equipment and spares/goods contracted so as to **ENSURE THEIR SAFETY AGAINST DAMAGE** in the conditions of land, sea and air transportation, transshipment, storage and weather hazards during transportation, subject to proper cargo handling. The Seller shall ensure that the stores are packed in containers, which are made sufficiently strong, and with seasoned wood the packing cases should have hooks for lifting by crane/fork lift truck. Tags with proper marking shall be fastened to the special equipment, which cannot be packed.

(b) The packing of the equipment and spares/goods shall conform to the requirements of specifications and standards in force in the territory of the Seller's country.

(c) One copy of the packing list in English shall be inserted in each cargo package, and the full set of the packing lists shall be placed in Case No.1 painted in a yellow colour.

(d) The Seller shall mark each package with indelible paint in the English language as follows:-

- (i) EXPORT
- (ii) Contract No. -----
- (iii) Consignee -----
- (iv) Port / airport of destination -----
- (v) Ultimate consignee -----
- (vi) SELLER -----
- (vii) Package No. -----
- (viii) Gross/net weight: -----
- (ix) Overall dimensions/volume: -----
- (x) The Seller's marking.

(f) Should any special equipment be returned to the Seller by the Buyer, the latter shall provide normal packing, which protects the equipment and spares/goods from the damage of deterioration during transportation by land, air or sea. In this case the Buyer shall finalize the marking with the Seller.

22. **Quality**:- The quality of the stores delivered according to the present Supply Order shall correspond to the technical conditions and standards valid for the deliveries of the same stores as per the Schedule of Requirement and associated conditions as per Part II of RFP and shall also include therein modification to the stores suggested by the Buyer. Such modifications will be mutually agreed to. The Seller confirms that the stores to be supplied under this Supply Order shall be new i.e. not manufactured before 2017, and shall incorporate all the latest improvements and modifications to improve the quality. The Seller shall supply an interchangeability certificate wherein it should be mentioned that item would provide as much life as original item.

23. **Quality Assurance**:- The item should be of the latest manufacture, conforming to the current production standard and having 100% defined life at the time of delivery. In addition to the above, following are also to be followed:-

(a) Consignee on recommendation of board of officers might subject the items from each lot for lab test. The charges of lab shall be borne by the suppliers.

(b) Once the user Department/Consignee states/writes that the goods supplied are defective/not functioning properly, it will be obligatory on the part of the supplier to immediately, not later than 7 days, attend to it by way of rectifications/repairer replacement of the goods, without any questioning or pretexts on any ground. There shall be no scope on questioning the user department/consignee or resorting to any kind of verification or joint inspection in this regards.

24. **Inspection Authority**: - The Inspection Authority for the order would be Coast Guard Headquarters at contractor's premises and consignee on recommendation of board of officers might subject the items from each lot for lab test. The charges of lab shall be borne by the suppliers. The details in this regard will be coordinated during the negotiation of the contract.

(a) **Stage 1 at Supplier's premises**- Seller would be required to provide all facilities at his premises for inspection by the Buyer. All samples provided the suppliers will be subjected to Lab test by the buyers and payment of the same will be borne by the suppliers.

(b) **Stage 2 at Consignee's premises**- In addition the stores will be inspected by a board of officers deputed by Officer-in-Charge of respective Consignees against firms guarantee/warranty certificate.

25. **Pre-Dispatch Inspection: Blank**

26. **Joint Receipt Inspection: Blank**

27. **Franking clause: –**

(a) **In the case of Acceptance of Goods** "The fact that the goods have been inspected after the delivery period and passed by the Inspecting Officer will not have the effect of keeping the Supply Order alive. The goods are being passed without prejudice to the rights of the Buyer under the terms and conditions of the Supply Order".

(b) **In the case of Rejection of Goods** "The fact that the goods have been inspected after the delivery period and rejected by the Inspecting Officer will not bind the Buyer in any manner. The goods are being rejected without prejudice to the rights of the Buyer under the terms and conditions of the Supply Order.

28. **Claims:** - The following Claims clause will form part of the contract placed on successful Bidder-

(a) The claims may be presented either: (a) on quantity of the stores, where the quantity does not correspond to the quantity shown in the Packing List/Insufficiency in packing, or (b) on quality of the stores, where quality does not correspond to the quality mentioned in the contract.

(b) The quantity claims for deficiency of quantity shall be presented within 45 days of completion of JRI and acceptance of goods. The quantity claim shall be submitted to the Seller as per Form DPM-22 (Available in MoD website and can be given on request).

(c) The quality claims for defects or deficiencies in quality noticed during the JRI shall be presented within 45 days of completion of JRI and acceptance of goods. Quality claims shall be presented for defects or deficiencies in quality noticed during warranty period earliest but not later than 45 days after expiry of the guarantee period. The quality claims shall be submitted to the Seller as per Form DPM-23 (Available in MoD website and can be given on request).

(d) The description and quantity of the stores are to be furnished to the Seller along with concrete reasons for making the claims. Copies of all the justifying documents shall be enclosed to the presented claim. The Seller will settle the claims within 45 days from the date of the receipt of the claim at the Seller's office, subject to acceptance of the claim by the Seller. In case no response is received during this period the claim will be deemed to have been accepted.

(e) The Seller shall collect the defective or rejected goods from the location nominated by the Buyer and deliver the repaired or replaced goods at the same location under Seller's arrangement.

(f) Claims may also be settled by reduction of cost of goods under claim from bonds submitted by the Seller or payment of claim amount by Seller through demand draft drawn on an Indian Bank, in favour of Principal Controller/Controller of Defence Accounts concerned.

(g) The quality claims will be raised solely by the Buyer and without any certification/countersignature by the Seller's representative stationed in India.

29. **Warranty:-**

(a) The following Warranty will form part of the contract placed on the successful Bidder

(i) Except as otherwise provided in the invitation tender, the Seller hereby declares that the goods, stores articles sold/supplied to the Buyer under this contract shall be of the best quality and workmanship and new in all respects and shall be strictly in accordance with the specification and particulars contained/mentioned in contract. The Seller hereby guarantees that the said goods/stores/articles would continue to conform to the description and quality aforesaid for a period of 60 months from the date of delivery of the said goods stores/articles to the Buyer or 63 months from the date of shipment/dispatch from the Seller's works whichever is earlier and that notwithstanding the fact that the Buyer may have inspected and/or approved the said goods/stores/articles, if during the aforesaid period of 60/63 months the said goods/stores/articles be discovered not to conform to the description and quality aforesaid not giving satisfactory performance or have deteriorated, and the decision of the Buyer in that behalf shall be final and binding on the Seller and the Buyer shall be entitled to call upon the Seller to rectify the goods/stores/articles or such portion thereof as is found to be defective by the Buyer within a reasonable period, or such specified period as may be allowed by the Buyer in his discretion on application made thereof by the Seller, and in such an event, the above period shall apply to the goods/stores/articles rectified from the date of rectification mentioned in warranty thereof, otherwise the Seller shall pay to the Buyer such compensation as may arise by reason of the breach of the warranty therein contained.

(ii) to (iv) **Blank**

30. **Product Support:-** **Blank**

31. **Annual Maintenance Contract (AMC) Clause** – **Blank**

32. **Engineering Support Package (ESP) clause** – **Blank**

33. **Price Variation (PV) Clause** – **Blank**

Part V – Evaluation Criteria & Price Bid issues

1. **Evaluation Criteria:** - The broad guidelines for evaluation of Bids will be as follows:

- (a) Only those Bids will be evaluated which are found to be fulfilling all the eligibility and qualifying requirements of the RFP, both technically and commercially.
- (b) In respect of Two-Bid system, the technical Bids forwarded by the Bidders will be evaluated by the Buyer with reference to the technical characteristics of the equipment as mentioned in the RFP. The compliance of Technical Bids would be determined on the basis of the parameters specified in the RFP. The Price Bids of only those Bidders will be opened whose Technical Bids would clear the technical evaluation.
- (c) The Lowest Bid will be decided based upon **the lowest price quoted** by the particular Bidder as per the Price Format given at Para 2 below. **Bidders are to quote for Oil Spill Dispersant (OSD) type II/III combination for use in coastal water (i.e. coastline to 12 NM).**
The consideration of taxes and duties in evaluation process will be as follows:
 - (i) In cases where only Indian Bidders are competing, L-1 bidder will be determined by excluding levies, taxes and duties levied by Central/State/Local governments such as excise duty, VAT, Service tax, Octroi/entry tax, etc on final product, as quoted by bidders.
 - (ii) **Blank.**
- (d) Deleted as per DPM-2009 amendment - 1/15 dated 10 Nov 15
- (e) **Blank.**
- (f) **Blank.**
- (g) The Buyer reserves the right to evaluate the offers received by using Discounted Cash Flow method at a discounting rate of 10 %. In case cash flow involves more than one currency, the same will be brought to a common denomination in Indian Rupees by adopting exchange rate as BC selling rate of the State Bank of India on the date of the opening of Price Bids.
- (h) The Lowest Acceptable Bid will be considered further for placement of contract / Supply Order after complete clarification and price negotiations as decided by the Buyer. The Buyer will have the right to award contracts to different Bidders for being lowest in particular items. The Buyer also reserves the right to do Apportionment of Quantity, if it is convinced that Lowest Bidder is not in a position to supply full quantity in stipulated time.
- (j) Any other criteria as applicable to suit for particular case.

2. **Price Bid Format:-** The Commercial Bid Format as **BoQ.xls** is given along with to this RFP. Bidders are required to fill this up correctly with full details, as required.

- (a) The Commercial bid format is provided as **BoQ.xls** along with this tender document at **<https://eprocure.gov.in>**. Bidders are advised to **download this BoQ.xls** as it is and quote their offer in the permitted column. **Bidders are also to fill the duties & Taxes columns as applicable**
- (b) Accessories. **Blank**
- (c) Installation / Commissioning. **Blank**
- (d) Training. **Blank**
- (e) Technical literature. **Blank**
- (f) Tools. **Blank**
- (g) AMC - **Blank**
- (h) Any other requirement- **Blank**

Note - Determination of L-1 will be done based on total of basic prices(**not including** levies, taxes and duties levied by Central/State/Local governments such as excise duty, VAT, Service tax, Octroi/entry tax, etc on final product) of all items/requirements as mentioned above.

3. The bidders are required to **UPLOAD** following in the commercial bid:

- (a) Signed and scanned copy of Price bid undertaking (as Appendix 'C' to RFP).
- (b) Schedule of price bid in the form of BOQ_XXXX .xls (attached in online-tender).

TECHNICAL COMPLIANCE MATRIX BY THE VENDOR

(It is mandatory to submit this compliance matrix, failing which the Buyer reserves the right to reject the bids submitted)

Sl. No.	Clause	Supporting Documents Required	Yes/No. (Scan & upload documents wherever applicable)	Reasons for Non-compliance
01	Technical Bids should be scanned and uploaded by Bidder under their original memo/letter pad inter alias furnishing details.	No		
02	No price should be indicated in the Technical Bid else the same will be rejected summarily. {see Para 3 of part II of RFP }	No		
03	Signed and scanned copy of Lab test report as per specification. Firms are to ensure that the sequence of parameters in lab test report is same as of RFP. The firms are requested to check, recheck and cross check that all the laid down parameters are covered in lab test report. <u>Any omission in parameters of lab test shall result in technical invalidation of the firm</u>	Yes		
04	Signed and scanned copy of EMD as mentioned in Para 15 of Part I of RFP. To be deposited manually on or before bid submission end date. Or Copy of valid Registration certificate regarding the firm's registration. Organisation if held, for exemption of EMD.	Yes		
05	The firm should have successfully carried out supply of items to PSU or Govt. department for OSD only in past two years. Abstract to be filled up in Appendix 'B' and upload duly self attested.	Yes		
06	<u>Signed & scanned copy of OEM:</u> The bidder should be preferably an OEM. In case bidder is not an OEM he should be in possession of agreement certificate that he is authorized to participate and bid on behalf of the OEM.			
07	Signed and scanned copy of Valid registration/permit of manufacturing unit issued from Ministry of Commerce/Ministry of Industries/concerned authorities.	Yes		
08	Signed and scanned copy of :-	Yes		
	(a) Certificate of acceptance of all terms and conditions of RFP such as delivery period, validity of Bids, Payment terms, Inspection clause, Quality Assurance, Excise/Octroi clause, Warranty/Guarantee etc. on firm's letter head.	Yes		
	(b) Undertaking of firm's letter head that "Product of lower specification than Tendered shall NOT be offered."	Yes		
09	Signed and scanned copy of :-	Yes		
	(a) Income tax return for last two assessment year	Yes		
	(b) GSTIN No. certificate to be scanned and uploaded.	Yes		
	(c) PAN No.	Yes		

Note: Bidders are requested to refrain from attaching additional unwanted documents.

PROFORMA FOR PERFORMANCE STATEMENT OF THE VENDOR

The details of supply orders appended below should be for (Oil Spill Dispersant only) same item as mentioned in Para 1 of Part II of RFP.

Sl. No.	Supply Order Number	Organisation to which supplied	Total Quantity ordered	Specified date of delivery as per supply order	Actual Date of delivery	Amount of Contract (in Rs)
a						
b						
c						
d						
e						
f						
g						
h						
j						
k						
l						

Note:- The supply order before 2015 need not be uploaded.

(Signature of the firm's authorized rep

With seal

Appendix 'C'
(Refer Para 3(a) of Part V of RFP)

PRICE BID UNDERTAKING (To be given on firm's letter head)

To,

The Director General
(for Principal Director Logistics)
Coast Guard Headquarters
National Stadium Complex
New Delhi-110001

Dear Sir/Madam,

I submit the Price Bid for M/s _____ and related activities as envisaged in the Bid document.

2. I have thoroughly examined and understood all the terms and conditions as contained in the Bid document, and agree to abide by them.
3. I offer to supply items at the rates as indicated in the price Bid, with taxes as mentioned therein.
4. The rates have been quoted in Indian Rupee only.
5. The rates are inclusive of Accessories. Installation / Commissioning, Technical literature , Tools, Any other requirement. (**As per specification**)
6. In case of any discrepancy/difference in the amounts indicated in figures and words the amount in words will prevail and will be considered.
7. The payment shall be made to the Firm at Bank Account as per ECS mandate (maintained in India only) by way of ECS/RTGS after deducting the TDS as applicable.
8. The quoted rates shall remain firm throughout the tenure of the contract and no revision is permissible for any reason.

Yours Faithfully,

Signature of authorized Representative