

MEMORANDUM OF UNDERSTANDING BETWEEN

INDIAN COAST GUARD HEAD QUARTERS AND

THE OBEROI GROUP

The Memorandum of Understanding (MoU) on the 10th September 2018 between headquarters, Indian Coast Guard and The Oberoi Group witnessed as follows:

1. Preamble

The Oberoi Group is a hotel chain with a five star rating and has offered accommodation for the visiting officers of Indian Coast Guard at respective hotels at the preferential tariffs.

2. Agreement

Now therefore, for and in consideration of the premises and mutual covenants set forth herein, The Oberoi Group and Indian Coast Guard hereby agree upon this MoU to accommodate Indian Coast Guard Officers visiting various cities.

This MoU supersedes all previous correspondence and discussions, understanding and agreement, if any, between the two parties on the subject pertaining to this MoU.

3. Check in Time

Check in time: 14:00 hours Check Out time: 12 noon.

4. Reservation Method

A written request by fax or by email will be sent by the individual offices / organization along with the exact names and check in and check out dates and the same will be ratified by the Hqrs.

Addressed to RESERVATIONS:

Email address: - reservations@tridenthotels.com

Email address: reservations@oberoigroup.com

Copy: Vijeta.sharma@oberoigroup.com

Telephone: -+91-011-23890555

Fax: -+91 -011-23890500

एन के कौल/NK Kaul

उपमहानिरीक्षक / Deputy Inspector General

प्रधान निदेशक (प्रशासन)

Dr. Zakir Hussain Marg, New Delhi-110 003 India. ষোক দুজ্যালয়/Coast Guard Headquarters (1911) 11 2436 3030 Facsimile: 91 11 2436 0484 বিলো-110001/New Delhi-115001il: reservations.newdelhi@oberoihotels.com Website: www.oberoihotels.com

> Registered Office: EIH LIMITED 4, Mangoe Lane, Kolkata 700 001 Website: www.eihltd.com CIN: L55101WB1949PLC017981



Details of Relationship Manager Indian Coast Guard and Ministry of Defence based out of New Delhi:

Ms. Vijeta Sharma Sales Manager The Oberoi New Delhi Dr. Zakir Hussain Marg New Delhi -110003 Mobile: +91 9811888344

Landline: 011 - 24363030 Ext: 1206

Email address: vijeta.sharma@oberoigroup.com

5. Payment Method

Direct Payment at the cashier counter before the departure by all the guests.

6. Tenure

The MoU is valid for a period of one year from the day of signing by both the parties (subject to revision from time to time based on government policies). Either of the two parties may terminate the MoU by giving written notice of one month to the other party. However, the hotels shall honor all the reservations entered to during the tenure of the MoU and the guests shall be allowed to stay till completion of their period of bookings.

7. Disputes

Any dispute relating to any aspect will be jointly resolved in a spirit of independence, mutual respect and shared responsibility by both the parties.

On behalf of The Oberoi Group:

Ms. Vijeta Sharma Sales Manager The Oberoi New Delhi Dr. Zakir Hussain Marg New Delhi - 110003 On behalf of Indian Coast Guard:

DIG N K Kaul Principal Director (Admn) Indian Coast Guard Hqrs Coast Guard Hqrs New Delhi -110001



Dr. Zakir Hussain Marg, New Delhi-110 003 India. Telephone: 91 11 2436 3030 Facsimile: 91 11 2436 0484 E-mail: reservations.newdelhi@oberoihotels.com Website: www.oberoihotels.com





<u>Dated:</u> 10th September 2018 <u>Validity:</u> 31st March 2019

Rate offer for Pan India Understanding with the Indian Coast Guard Kolkata - The Oberoi Grand							
The Oberoi Grand	Room Category	Occupancy	Rate	Inclusions			
Inspector General and above	Deluxe City View	Single	INR 8700	inclusive of Breakfast and One major meal in the coffee shop (Lunch or Dinner), taxes, complimentary wi-fi, 2 pieces of laundry on a non cumulative basis.			
Inspector General and above	Deluxe City View	Double room with spouse	INR 11350	inclusive of Breakfast and One major meal in the coffee shop (Lunch or Dinner), taxes, complimentary wi-fi, 2 pieces of laundry on a non cumulative basis.Extra bed for children below 10 years at INR 2500 plus taxes with breakfast.			
Commandant(JG), Commandant and Deputy Inspector General	Superior City View Rooms		INR 5500	inclusive of Breakfast and One major meal in the coffee shop (Lunch or Dinner), taxes, complimentary wi-fi, 2 pieces of laundry on a non cumulative basis			
Commandant(JG), Commandant and Deputy Inspector General	Superior City View	Double room with spouse	INR 8150	inclusive of Breakfast and One major meal in the coffee shop (Lunch or Dinner), taxes, complimentary wi-fi, 2 pieces of laundry on a non cumulative basis.Extra bed for children below 10 years at INR 2500 plus taxes with breakfast.			

Mumbai - Trident Nariman Point					
Trident Nariman Point	Room Category	Occupancy	Rate	Inclusions	
Commandant(JG), Commandant and	Superior Rooms	Single	INR 5500	inclusive of Breakfast, Taxes, complimentary wifi, 15% discount on food and soft beverages for all resident naval officers on duty, complimentary one pair of laundry (2 pieces) daily, complimentary iron and ironing board on request subject to availability, 50% discount on buffet lunch or dinner at Frangipani restaurant.	
Deputy Inspector General Commandant(JG), Commandant and Deputy Inspector General	Superior Rooms	Double with spouse		inclusive of Breakfast, Taxes, complimentary wi- fi, 15% discount on food and soft beverages for all resident naval officers on duty, complimentary one pair of laundry (2 pieces) daily, complimentary iron and ironing board on request subject to availability, 50% discount on buffet lunch or dinner at Frangipani restaurant.	
Inspector General and above	Premier Rooms	Single	INR 8700	inclusive of Breakfast, Taxes, complimentary wi- fi, 15% discount on food and soft beverages for all resident naval officers on duty, complimentary one pair of laundry (2 pieces) daily, complimentary iron and ironing board on request subject to availability, 50% discount on buffet lunch or dinner at Frangipani restaurant.	
		Double with		inclusive of Breakfast,Taxes,complimentary wi- fi, 15% discount on food and soft beverages for all resident naval officers on duty, complimentary one pair of laundry (2 pieces) daily, complimentary iron and ironing board on request subject to availability, 50% discount on	
Inspector General and above	Premier Rooms	Double with spouse	INR 10700	daily, complimentary iron and iron	

Cochin - The Trident Cochin						
Trident Cochin	Room Category	Occupancy	Rate	Inclusions		

CIN: L55101WB1949PLC017981

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एन के कोल NK Kaul उपमहानिरीक्षक Deputy Inspector General प्रधान निर्देशक (प्रशासन) Principal Director (Administration revations newdelhi@oberoihotels.com Website: www.oberoihotels.com तरसक मुख्यालय/Coast Guard Headquarters तरसक मुख्यालय/Coast Guard Headquarters प्रधालय/Coast Guard Headquarters (CIN: L55101WR1949PLC017981

