



To,

Date: 8th April' 2024

The Director General,
For Principal Director Admin,
Coast Guard Station, New Delhi
National Stadium Complex
New Delhi - 110001

Dear Sir,

We take this opportunity to convey our sincere appreciation and gratitude for your continued support to Marriott in India. We look forward to fostering a greater Partnership with you and your organisation in the future.

Marriott International Inc. is the world's largest hotel company with more than 8000 properties in over 127 countries. Marriott operates and franchises hotels and licenses vacation ownership resorts. The companies leading brands with over 105 properties in India include: The Ritz-Carlton, St. Regis, W, JW Marriott, Marriott Hotels, Westin, Le Meridien, Renaissance Hotels, Sheraton, Marriott Executive Apartments, Tribute Portfolio, Courtyard, Four Points by Sheraton, Fairfield Inn and Aloft.

MARRIOTT BONVOY:

Any business traveler may become a Member of Marriott Bonvoy at no cost and with no minimum stay. Marriott Bonvoy is Marriott International's travel program comprised of a portfolio of extraordinary brands designed to enable Members to explore the world in pursuit of their passions. Guests may join Marriott Bonvoy by visiting [MarriottBonvoy.com](https://www.marriott.com/loyalty/terms/default.mi) or at the front desk of any Participating Property. Marriott Bonvoy Members are eligible for benefits in accordance with the then-current Marriott Bonvoy Terms and Conditions. The Terms and Conditions are available at <https://www.marriott.com/loyalty/terms/default.mi>.

These rates are applicable from 7th to 31st December 2024. Rate are net non-commissionable and without any state and local taxes. Throughout the next year we will review the volume of room nights actualized by the Company. Marriott Hotels India Pvt. Ltd. reserves the right to re-evaluate your productivity quarterly to see if your volume continues to warrant this discount.

COMMITMENT:

Marriott Hotels India Pvt. Ltd. commits to honor these rates and Company agrees to communicate with its frequent travelers, naming Marriott Hotels India Pvt. Ltd. as one of its preferred hotels in [CITY, STATE].

As part of our agreement with the Company, we will provide the following:

- Quarterly Performance Updates. These easy-to-read updates will include information on the number of room nights utilized per month, day of week usage, booking sources, travel agency usage, and room night usage, volume commitments and achievements.

Confidential

Marriott Hotels India Pvt. Ltd. 2019-20



नरेन्द्र सिंह / Narendra Singh
उपमहानिरीक्षक / Deputy Inspector General
प्रधान निदेशक (प्रशासन) 1 of 4
Principal Director (Adm)
तटरक्षक मुख्यालय, नई दिल्ली-110001
Coast Guard HQrs, New Delhi-110001



- Semi-Annual Review Meeting. This semi-annual update will give you a complete picture of your traveler's use of the Marriott Hotels India Pvt. Ltd. noted in this agreement. We will review your room night production, reservation sources, total hotel revenues, and traveler satisfaction. The Semi-Annual Review meeting will provide us an opportunity to sit down face-to-face and discuss any particular challenges or concerns that you or your travelers may have with the Marriott Hotels India Pvt. Ltd. We will also review our strategic plan for assisting your company to obtain room night production, discuss results, and talk about upcoming initiatives.

BILLING PROCEDURES:

All guestroom charges including room and tax and/or incidentals will be the responsibility of the individual to approve the incidental and bills will be shared with the Indian Defence Forces for Room & Taxes and any extra will to settle by individual unless the unit letter confirms that they will settle full bill. Bills will have to be settlement within 15 days of receipt of the bill. A credit card number is required to guarantee a reservation. In case a company has credit with the hotel, a letter of undertaking is required at the time of making the reservation. If a traveler does not have a credit card, a cash deposit will be required upon check-in at the front desk for any extra consumption.

To accept this agreement, please sign and return the enclosed copy. Upon receipt of the executed agreement, we will enter your special corporate rate into our system. Please keep a copy of this agreement for your records. In the event a fully signed original of this Agreement is not received by agreed date; Marriott Hotels India Pvt. Ltd. reserves the right to renegotiate these terms.

SIGNATURES:

Approved and authorized by:

Name: (Print) _____

Signature: _____

Title: (Print) _____

Date: _____

नरेंद्र सिंह / Naren Singh
उपमहासंचालक / Deputy Inspector General
प्रधान निदेशक (प्रशासन)
Principal Director (Adm)
तटरक्षक मुख्यालय, नई दिल्ली-110001
Coast Guard HQrs, New Delhi-110001

Approved and authorized by Hotel:

Name: (Print) Rharet Atri

Signature: _____

Title: (Print) Account Director

Date: _____

05/06/2024

National Sales.




Terms & Conditions

- Validity of the Rates: **01st January 2022 – 31st December, 2024**
- The special rates quoted are net, non-commissionable and subject to government taxes and levies as applicable. The taxes are subject to change as per government policy.
- The rates are valid for Single and Double Occupancy only (wherever applicable basis officer's rank) and an extra will be charged as per the prevalent property rates.
- Rates are quoted in INR
- **In case there is change in the Perdiums, the current agreement would stand Null & Void and a Fresh Agreement would be signed.**
- The enclosed rates are valid for individual reservations only to a maximum of 9 rooms for a single transaction. For Group bookings (10 rooms & above) we may consider offering special inclusions which may vary from hotel to hotel however the rate will be same as per the Defense Perdiums.
- **Either Party may terminate this Agreement at any time upon 30days written notice to the other party.**
- The Check-in Time is 1500hrs and the Check –out Time is 1200hrs. **It may vary from hotel to hotel.**
- **Cancellations must be made at least 24 hours prior to the check in time of the hotel for Transient Bookings only. The Cancellation policy may vary from hotel to hotel. For Group Bookings (10Rooms & above), the Cancellation Policy and terms & conditions will apply as per the Group Agreement. In case of No-Show, One Night retention will be applicable.**
- Please note late check outs till 2 pm is subject to availability and beyond that a half day charge would be levied up to 6 pm. Beyond 6 pm would attract a full day charge.
- Early check outs will attract a one-night retention charge. However, any modifications to the booking made more than 24 hours prior to the check-out date will not be charged except few properties which may have different Cancellation Policy.
- All guestroom charges including room and tax and/or incidentals will be the responsibility of the individual traveler.
- **Special Defense Rates will not be applicable on blackout dates & CITY-WIDE Events (as per individual properties)**
- Guests are requested to provide Government Photo identification and a copy of the same shall be taken by the hotel at the time of check in and they will have to show their Service Identification Card to avail Defense rates. All visitors will have to register at the front desk.
- **This agreement is not subject to Last Room Availability.**
- **Special Defense Rates are applicable for Serving Defense Officers only.**
- **Each Officer is entitled to book one room under each guest name based upon their rank under the defense rates.**
- Meals may be served at a Separate Designated Place during Special Food & Beverage Promotions/Sunday Brunches at the Hotel.
- **Rooms are subject to availability at the time of reservation. Bed Type is subject to availability at the time of reservation.**
- Hotels will need to provide split billing/invoices for all officer's when staying on Double Occupancy (For contracted hotels). **This rate will not be applicable for a Single Occupant except few hotels which may would have agreed. Kindly refer to individual hotel contract.**
- **The hotel shall be charging compulsory meal cost basis the officers rank irrespective the officer may consume the meal or not during the stay while spouse meals charges will be optional**
- During Aero Show, DEF Expo or any city-wide event it will be at hotel discretion to offer same rates and inclusions



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