

Date: 22nd May 2024
Company Code: INI49 (Indian Coast Guard)

DIG Narendra Singh
Principal Director
Coast Guard Headquarters
New Delhi – 110011

Preferential Defence Rates valid from **1st May 2024 till 31st Aug 2025.**

Dear Sir,

On behalf of ITC Hotels, we take this opportunity to express our gratitude to you for your patronage over the years and look forward to your continued support. We endeavour to provide your travellers with a comprehensive hospitality solution through our unique brand experiences - ITC Hotels, Mementos, Welcomhotel and Storii.

Symbolised by our distinctive 'Namaste' logo, ITC Hotels integrates hospitality with globally benchmarked services, delivered through a unique proposition – "Responsible Luxury". Each hotel draws inspiration from the historical and cultural ethos of the region it inhabits and is committed to operating at the highest standards of sustainable business practices. Responsible Luxury is where world-class experiences address the needs of well-being and safety through responsible practices that are in harmony with the environment and society. Testimony to this comes from the fact that the world's first 12 LEED Zero Carbon-certified hotels and the world's first 2 LEED Zero Water-certified hotels are all ITC Hotels.


The Welcomhotel brand offers a collection of 24 premium hotels spread across India, designed for those who demand more and seek curated experiences. From personalised journeys that enhance leisure trips to those that maximise the efficiency of business stays, every effort is made to add more value for the contemporary traveller.

Drawing from ITC Hotels' commitment toward Responsible Luxury, Welcomhotel takes pride in having six of its properties LEED Platinum-certified as well, along with Welcomhotel Bengaluru being the fourth hotel in the world to receive LEED Zero Carbon certification. The remaining properties under Welcomhotel are working towards energy efficiency, water conservation and reuse, environment-friendly business and operation practices and local community development.

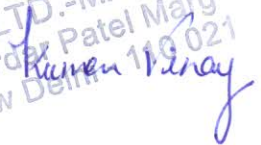
Every year, we aim to add experiences that will allow you to explore India like never before. We're delighted to share that ITC's Hotel Group has launched two new and distinct brands in the past year – Mementos and Storii.

In the luxury lifestyle segment, Mementos by ITC Hotels brings together a collection of unique hotels across varied destinations, ranging from modern marvels and hidden retreats to historic treasures. Every hand-picked property along with a team of specialised service professionals curates distinct encounters that bring alive richer insights, unexplored flavours, differentiated vistas and inspired back stories. The brand launched its first hotel in Udaipur - Mementos Ekaaya, nestled in the lap of the lush Aravali Hills. The 117 villas and suites of the resort offers breath-taking views of an unseen Udaipur.

Storii by ITC Hotels is a collection of thoughtfully curated boutique properties, designed to satiate the ever-evolving needs of the global traveller. Comprising intimate-sized properties in the boutique segment, you will find Storii at both frequented and unexpected destinations, offering bespoke services and immersive, atypical experiences.


नरेन्द्र सिंह / Narendra Singh
उपमहानिरीक्षक / Deputy Inspector General
प्रधान निदेशक (प्रशासन)
Principal Director (Adm)
तटरक्षक मुख्यालय, नई दिल्ली-110001
Coast Guard HQrs, New Delhi-110001



ITC LTD.-MAURYA
Sardar Patel Marg
New Delhi-110021


DIPLOMATIC ENCLAVE, SARDAR PATEL MARG, NEW DELHI 110 021, INDIA
T 91 11 2611 2233 - F 91 11 2611 3333
REGISTERED OFFICE: ITC LIMITED, VIRGINIA HOUSE, 37 J.L. NEHRU ROAD, KOLKATA 700 071, WEST BENGAL, INDIA
CORPORATE IDENTITY NUMBER: L16005WB1910PLC001985 VISIT US AT WWW.ITCPORTAL.COM

ITCHOTELS.COM/ITCMAURYA

ITC MAURYA, NEW DELHI - A LUXURY COLLECTION HOTEL IS INDEPENDENTLY OWNED AND OPERATED BY ITC LIMITED
UNDER LICENSE FROM MARRIOTT INTERNATIONAL, INC. OR ONE OF ITS AFFILIATES

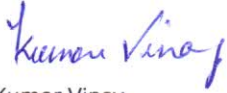
We trust you will find these preferential terms suitable for your organization's requirements and that they serve to impress the value and importance ITC Hotels attaches to its patronage. We request you to kindly sign a copy of this letter towards signifying acceptance of the agreement ("Agreement"), to enable formalization of the same. Please note the possibility that on certain days, the hotel may have rooms available in your contracted accommodation category, but the preferential rates contracted might not be applicable. On such dates, BAR rates will apply. For conference and group queries, please call us for customized solutions

For room reservations, please contact ITC Hotels' customer call center at 1800 102 2333 / 1800 419 6444, or email us at reservations@itchohels.in

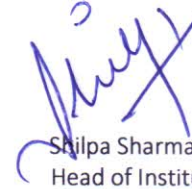
As your Relationship Manager, it will be my pleasure to be of assistance. Please feel free to contact me with any requirements whatsoever.

Best regards,

Best Regards,



Kumar Vinay
Deputy Manager – Institutional Sales
+91- 9718356272
Kumar.vinay@itchohels.com




Shilpa Sharma
Head of Institutional Sales
+91-9818216221
shilpa.sharma@itchohels.in

ITC LTD.-MAURYA
Sardar Patel Marg
New Delhi - 110 021

Company Stamp, Signature & Date

Annexure 1 – Preferential Corporate Rates
Annexure 2 - Terms & Conditions governing Preferential Corporate



नरेन्द्र सिंह / Narendra Singh
उपनिदेशक / Deputy Inspector General
प्रधान निदेशक (प्रशासन)
Principal Director (Adm)
तटरक्षक मुख्यालय, नई दिल्ली-110001
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Preferential Corporate rates for Indian Coast Guard for Headquarter with effect from the date of this letter and valid until further advise / 31st Aug 2025

For Level 14 & Above - Per diem (INR 9375/- plus taxes for accommodation and INR 1500/- AI for Meal)

SL NO	Hotel Name	Room Type	Rate for Officer (CPAI)	Rate for Officer (MAPAI)	Rate for Officer with Spouse (MAPI)	Additional discount	Booking Contact
1	<u>Welcomhotel By ITC Hotels, Dwarka</u> Plot No. 3, Sector 10, District Centre, Dwarka New Delhi, 110075	Executive Club	Room- 9375/- plus GST 18% Total -11062.5/- AI Buffet breakfast, wifi and 4 pcs of Laundry (Non-cumulative)	Room @ 9375/- plus GST 18% + Food @ INR 1500/- AI Total - 12,562.5 /- AI Buffet breakfast, wifi, Buffet Lunch or Dinner and 4 pcs of Laundry (Non-cumulative)	Room = 9375/- plus GST 18% + Food INR 1500/- + 1500/- Total - 14,062.5 /- AI Buffet breakfast, Buffet Lunch or Dinner, wifi and 4 pcs of Laundry (Non-cumulative)	Access to Gym & Pool 20% discount on F&B + SPA & laundry	Mr. Vishal Sharma vishal.sharma@itchohels.in Mob - 8800292230 <u>For escalation</u> Ms. Richa Sharma (Head of Sales) richa.s@itchohels.in Mob - 9560700045
2	<u>ITC WelcomHotel Amritsar</u> Raja Sansi Ajnala Road Amritsar-143101 Punjab India	Jr. Suite	Room- 9375/- plus GST 18% Total -11062.5/- AI Buffet breakfast, wifi and 4 pcs of Laundry (Non-cumulative)	Room @ 9375/- plus GST 18% + Food @ INR 1500/- AI Total - 12,562.5 /- AI Buffet breakfast, wifi, Buffet Lunch or Dinner and 4 pcs of Laundry (Non-cumulative)	Room = 9375/- plus GST 18% + Food INR 1500/- + 1500/- Total - 14,062.5 /- AI Buffet breakfast, Buffet Lunch or Dinner, wifi and 4 pcs of Laundry (Non-cumulative)	Access to Gym & Pool 20% discount on F&B + SPA & laundry	Rajan Bhatia Mob - 9797844454, rajan.bhatia@itchohels.in
3	<u>ITC Kakatiya Hyderabad</u> 6-3-1187, Begumpet, Hyderabad - 500 016	Executive Club	Room- 9375/- plus GST 18% Total -11062.5/- AI Buffet breakfast, wifi and 4 pcs of Laundry (Non-cumulative)	Room @ 9375/- plus GST 18% + Food @ INR 1500/- AI Total - 12,562.5 /- AI Buffet breakfast, wifi, Buffet Lunch or Dinner and 4 pcs of Laundry (Non-cumulative)	Room = 9375/- plus GST 18% + Food INR 1500/- + 1500/- Total - 14,062.5 /- AI Buffet breakfast, Buffet Lunch or Dinner, wifi and 4 pcs of Laundry (Non-cumulative)	Access to Gym & Pool 10% discount on F&B + SPA & laundry	Sanjith Reddy sanjith.reddy@itchohels.in Mob - 99891 66649
4	<u>Welcomhotel by ITC Hotels Jodhpur</u> 53, Uchiyada Road, Near Euro International School, Jodhpur - 342027, Rajasthan, India	Jodhpur Chambers	Room- 9375/- plus GST 18% Total -11062.5/- AI Buffet breakfast, wifi and 4 pcs of Laundry (Non-cumulative)	Room @ 9375/- plus GST 18% + Food @ INR 1500/- AI Total - 12,562.5 /- AI Buffet breakfast, wifi, Buffet Lunch or Dinner and 4 pcs of Laundry (Non-cumulative)	Room = 9375/- plus GST 18% + Food INR 1500/- + 1500/- Total - 14,062.5 /- AI Buffet breakfast, Buffet Lunch or Dinner, wifi and 4 pcs of Laundry (Non-cumulative)	Access to Gym & Pool 20% discount on F&B + SPA & laundry	Shailendra Singh Tanwar Mob - 7434977700 sales@whjodhpur.com


नरेन्द्र सिंह / Narender Singh
उपमहा निदेशक / Deputy Inspector General
प्रधान निदेशक (प्रशासन)
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