MEMORANDUM OF UNDERSTANDING (MOU) WITH HOTEL FORTUNE (MEMBER OF ITC's HOTEL GROUP)

This District Headquarters has concluded a Memorandum of Understanding (MoU) with Hotel Fortune (Member of ITC's Hotel Group) for Indian Coast Guard Officers visiting at Hyderabad, Vijayawada and Visakhapatnam.

The copy of the same is e-mailed to date 04 May 17.

The Commanding Officer, ICGS Krishnapatnam and ICGS Kakinada are requested to disseminate the contents of the said letter to ships under command for information.

(Eva Sharma)
Dy Commandant
District Admin & Pers Officer
for Commander
1st May 2017

Mr. 
The Officer
Indian Coast Guard
Headquarters
No. 6, Post Box No. 1128
Mallaharam (PO)
Visakhapatnam - 530011
Tel : +91 9891 2741140, 2708875
Fax : +91 9891 2741130
Cell : +91 9624526304

Subject: Special Corporate Rates for Indian Coast Guard

Dear Sir,

Greetings from Fortune Hotels!

We take this opportunity to thank you for your support extended to us & look forward to your continued patronage.

Fortune Park Hotels Ltd., a wholly owned subsidiary of ITC Ltd and a member of ITC’s hotel group, has 74 alliances, 5921 Rooms under My Fortune, Select, Park, Inn and Resort brands across 56 cities.

Fortune brand hotels are currently operating in Ahmedabad, Bengaluru, Chennai, Dahej, Gandhinagar, Ghaziabad, Goa, Gurgaon, Hyderabad, Jaipur, Jammu, Jamshedpur, Kolkata, Lavasa, Madurai, Manipal, McLeod Ganj, Mussoorie, Navi Mumbai, New Delhi, Noida, Ooty, Port Blair, Pune, Raipur, Thane, Tirupur, Trivandrum, Vapi, Vijayawada & Visakhapatnam. Soon also at Ajmer, Amritsar, Baddi, Bhatinda, Bhubaneshwar, Coimbatore, Dehradun, Dharamshala, Durgapur, Guwahati, Haridwar, Imphal, Jalandhar, Kochi, Lucknow, Meerut, Shimla, Shirdi, Srinagar, Vadodara & Vellore.

The below furnished proposal outlines the special rates, benefits and rewards offered to Indian Coast Guard, Visakhapatnam.

Fortune Park Hotels Ltd., Marketing Office - Visakhapatnam; C/o Fortune Inn Sreekanya, #47-16-34 & 35, Dwarkakunjag, Diamond Park, Sreekanya Road, Visakhapatnam - 530016. Tel: +91-9891-3011844 / 55 / 66

Registered Office: ITC Green Centre, 10 Institutional Area, Sector 32, Gurgaon - 122 001. Haryana
Tel: +91-124-417 1717 Fax: +91-124-405 1734 Email: contactus@fortunehotels.in Website: www.fortunehotels.in
Corporate Identity Number: U55101HR1995PLC052281
At Fortune Hotels, we truly understand that little things make all the difference in making your stay comfortable. We take pleasure in enclosing a Preferential Rates for your Officers, applicable at Fortune hotels as mentioned below in India, effective till 31st March 2018.

Special Rates are applicable at Fortune Park Vallabha, Hyderabad, Fortune Murali Park, Vijayawada & Inn Sree Kanya, Visakhapatnam

<table>
<thead>
<tr>
<th>GRADE</th>
<th>SPECIAL RATES FOR STANDARD / CLUB ROOM</th>
<th>SPECIAL RATE FOR SUITE (Single &amp; Double)</th>
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</thead>
<tbody>
<tr>
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<td>SINGLE OCCUPANCY</td>
<td>DOUBLE OCCUPANCY</td>
</tr>
<tr>
<td>Asst. Commandant &amp; Dy. Commandant</td>
<td>-</td>
<td>2550/- Per head</td>
</tr>
<tr>
<td>Commandant &amp; DIG</td>
<td>4950/-</td>
<td>-</td>
</tr>
<tr>
<td>IG &amp; Above</td>
<td>-</td>
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</tbody>
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Facilities:

- Complimentary Buffet Breakfast & Lunch or Buffet Dinner
- Complimentary Laundry - Four pieces of laundry per guest per day
- Complimentary 4 Bottles of mineral water per day per room
- Complimentary 24 hrs Wifi
- Complimentary Tea/Coffee maker in the room
- Complimentary Fresh fruits & cookies in rooms
- Safe deposit locker in the rooms
- Complimentary usage of Health Club
- Room Tax : Inclusive of all Govt. Tax

Additional Privilege:

For IG & Above:
- 02 Alcoholic drinks (per day - non accumulated) complimentary per day per officer (House Brands Only)
- Spouse stays complimentary which includes buffet breakfast & one meal
- 3 Soft drinks complimentary per day per room

Fortune Park Hotels Ltd., Marketing Office- Visakhapatnam; Gto Fortune Inn Sreekanya, #47-10-34 & 35, Dwarkash Nagar, Diamond Park, Sreekanya Road, Visakhapatnam - 530016, Tel: +91-651-3011844/85/66

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Tel: +91-124-417 1717 Fax: +91-124 405 1734 Email: contactus@fortunehotels.in Website: www.fortunehotels.in
Corporation Identity Number: U55101HR1996PLC052281
For Commandant & DIG
- Spouse stays complimentary including buffet breakfast only (Meal will be chargeable on discounted rates as applicable)
- 20% Discount on additional laundry
- Pleased to extend 20% Discount on food & soft beverage to all Coast Guard Officers & families at our Restaurant on producing the official identity card.

Transport Facilities:
- At Fortune Murali Park, Vijayawada & Fortune Park Vallabha, Hyderbad, Transport Facilities would be providing to officers on payment basis on actual.
- At Fortune Inn Sree Kanya, Visakhapatnam - AC Indica
- Rs. 800/- for 8 hours limited to 80km to be collect from each officer
- Rs. 12/- for additional Km and Rs. 80/- for additional Hours.
- Pick up or Drop from Airport/Railway Station/Place of arrival, one way will be complimentary and return trip will be chargeable on actual.

Payment Terms: The bills will be settled directly at time of check out by Cash or Credit card prior to check out.

Validity: The contract is valid till 31st March 2018 or till further notice, whichever is earlier.

Terms & Conditions:
- The Hotel’s Check In time is 1 pm & Check Out time is 1100 am. While every effort will be made, you will appreciate that late check-out and early check in is subject to availability.
- The room tariff mentioned above is applicable per room per night and includes buffet breakfast & One Major Meal.
- Guaranteed room reservations if not cancelled 48 hours prior to arrival would attract a retention charge equivalent to one night’s room tariff.
- Guests are requested to settle their bills directly at the time of check-out. We do not accept personal cheques. A signing facility is extended only to those corporate accounts which enjoy a credit facility with the hotel.
- Personal preferences of King or Twin Beds, Interconnecting Rooms, etc. may be communicated to us prior to arrival enabling us to fulfill your requests. However, the Fortune Park Hotels Ltd., Marketing Office - Visakhapatnam; Clr Fortune Inn Sreekanya, #47-10-34 & 35, Dwarkanagar, Diamond Park, Sreekanya Road, Visakhapatnam – 530016. Tel: +91-891-3011844/11845155/66
Registered Office: ITC Green Centre, 10 Institutional Area, Sector 32, Gurgaon – 122 001, Haryana
Tel: +91-124-417 1717 Fax: +91-124-405 1754 Email: contactus@fortunehotels.in Website: www.fortunehotels.in
Corporate Identity Number: U55101HR1995PLC052391
• Airport/railway station transfers and city tours can be organized at additional charges. However should you require any facilitation for the same please feel free to contact us.

• Children above 3 years of age, sharing the room will be charged as an extra adult. Children aged between 5 to 8 years sharing the same room without an extra bed will not be charged.

Termination:
Both the parties reserve the right to terminate the contract with notice period of one month.

You are requested to kindly send us back a copy of this letter duly signed within of receipt, as an acceptance of the above rates offered and of our terms and conditions.

We look forward to a rewarding partnership with you and to welcoming your valued travelers to our hotel.

*ALL BOOKING REQUIREMENTS ARE TO BE ADDRESSED TO REGIONAL
SALES MANAGER*
For Fortune Park Hotels Ltd
Davi Prasad Panda
Regional Sales Manager
Fortune Park Hotels Ltd

Mobile: +91 9676730372

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