



Marriott Hotels India Private Limited

4th Floor, Statesmanhouse Building,  
B Wing, Barakhamba Road,  
New Delhi - 110001, India.



Date: 18th September, 2015

To,

The Director General (For Principal Director Adm),  
Coast Guard Station, New Delhi  
National Stadium Complex  
New Delhi - 110001

Dear Sir,

We take this opportunity to convey our sincere appreciation and gratitude for your continued support and patronage for the Marriott in India and look forward to a great relationship in future.

It gives me immense pleasure to inform you that we have been able to review and customize a special package at all our Marriott Hotels in India that would cater to the hospitality requirements of your officers in these cities. Kindly find attached with this letter the annexure of hotels along with the packages and amenities.

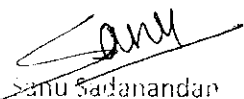
These rates will be valid for all Defense Establishments.

Also the last sheet has the Central Reservations Toll free number and the Marriott Representative Details who would be your one point of contact for all Marriott Hotels in India.

Sir, we look forward to welcoming your officers to our hotels across India and assure you the best of our services at all times.

Regards,

Marriott Hotels India Pvt. Ltd.

  
Sanu Sadanandan

Director National Sales - Delhi NCR



## Terms & Conditions

- Validity of the Rates: **01<sup>st</sup> October, 2015 – 30<sup>th</sup> September, 2016.**
- The rates are valid for Single and Double Occupancy only and an extra will be charged as per the prevalent property rates.
- **In case there is change in the Perdiem, the current agreement would stand Null & Void and a Fresh Agreement would be signed.**
- **Either Party may terminate this Agreement at any time upon 30days written notice to the other party.**
- The Check-in Time is 1500hrs and the Check –out Time is 1200hrs.
- Cancellations must be made at least 24 hours prior to the check in time of the hotel for Transient Bookings only. For Group Bookings, the terms & conditions will apply as per the Group Agreement.
- Please note late check outs till 2 pm is subject to availability and beyond that a half day charge would be levied up to 6 pm. Beyond 6 pm would attract a full day charge.
- Special Corporate rates will not be applicable on blackout dates ( as per individual properties)
- Guests are requested to provide photo identification at the time of check in. All visitors will have to register at the front desk.

**For Room Reservations for any Marriott Hotels in India, please contact below**

### Marriott Global Reservations at

Marriott India Central Reservations – 1800 102 5000 or write to them at [india.reservations@marriott.com](mailto:india.reservations@marriott.com)

Office timings are as below:

Monday – Friday: 0900 – 2000 hours

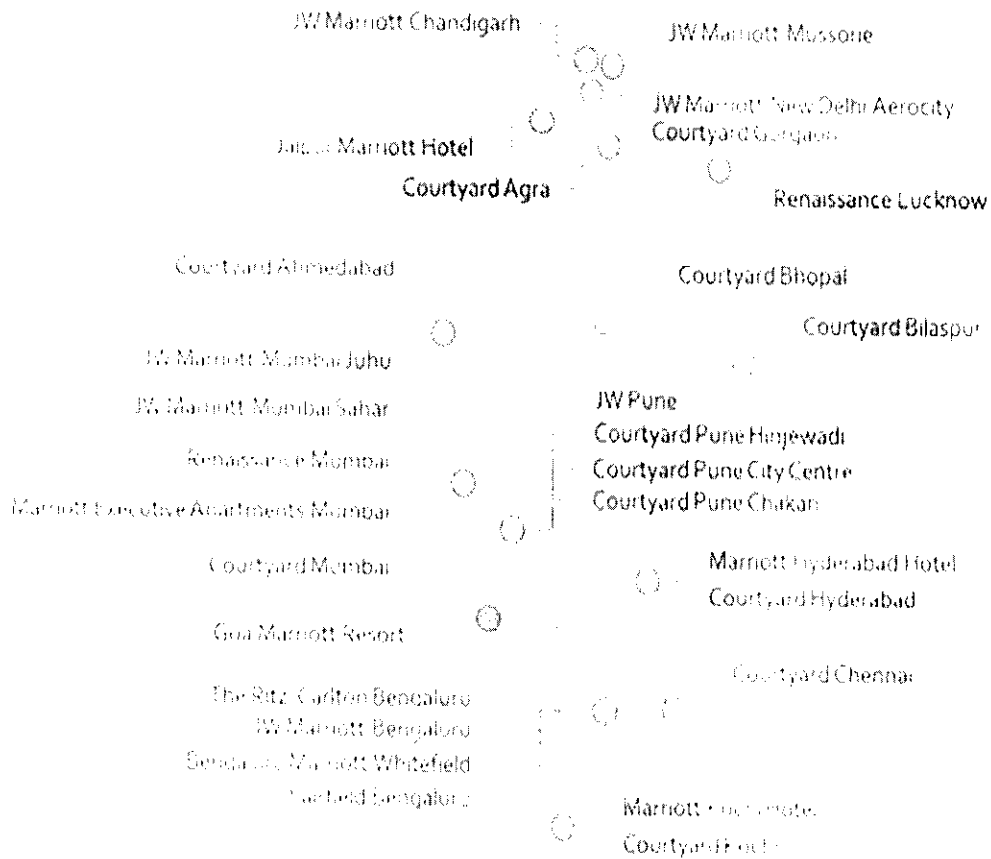
Saturday & Sunday: 1000 – 1900 hours

### For Group Bookings (10 Rooms & above), please contact below

Ms. Sneha Sureka at [sneha.sureka@marriott.com](mailto:sneha.sureka@marriott.com) / or call at + 91 8800653377

Office timings are as below:

Monday – Friday: 0900 – 1800 hours





**List of Hotels and Inclusions – ROOM RATES VALIDITY: 01<sup>st</sup> October, 2015 – 30<sup>th</sup> September, 2016**

| Brand                       | City  | Hotel                                      | Room Type | Rate (INR) | Inclusions for all the Participating Hotels   |
|-----------------------------|---|--|-----------|------------|---|
| Marriott Hotels and Resorts | Agra  | Courtyard By Marriott, Agra                | Executive | 8250**     | Accommodation for Single Officer at this Perdiem.<br><b>Spouse Stay for Free at the same Rate inclusive of Buffet Breakfast Only.</b><br>Buffet Breakfast at the Coffee Shop / All day Dining restaurant.<br>Buffet Lunch or Dinner at the Coffee Shop / All day Dining restaurant.<br>All Applicable Room taxes.<br>Complimentary 02 pieces of laundry per officer per day except Agra Hotel.<br><b>Complimentary 04 pieces of laundry per officer per day for Agra Hotel.</b><br>20% discount on F&B at all restaurants including room service except Agra Hotel.<br><b>50% discount on F&amp;B at all restaurants including room service for Agra Hotel.</b><br>Complimentary Tea/Coffee Maker in the room along with Tea/coffee replenishment in the room once a day<br>Complimentary Internet Access in the Room<br>Complimentary use of Business Centre Computer to access email.<br>Complimentary 02 Mineral Water Bottles in the Room.<br>Complimentary Daily Newspaper in the room on request basis.<br>Complimentary Usage of Swimming Pool for Inhouse Guest<br>Complimentary Usage of Gym for Inhouse Guest<br>Complimentary iron and Iron Board in the room on request basis.<br>Access to Club Lounge<br>One Way Airport Transfer except Bengaluru Hotels |
|                             | Ahmedabad   | Courtyard By Marriott, Ahmedabad           |           |            |   |
|                             | Bhopal  | Courtyard By Marriott, Bhopal              |           |            |   |
|                             | Bilaspur  | Courtyard By Marriott, Bilaspur            |           |            |   |
|                             | Chennai   | Courtyard By Marriott, Chennai             |           |            |   |
|                             | Cochin  | Courtyard By Marriott, Kochi               |           |            |   |
|                             | Gurgaon   | Courtyard By Marriott, Gurgaon             |           |            |   |
|                             | Mumbai  | Courtyard By Marriott, Mumbai              |           |            |   |
|                             | Pune  | Courtyard By Marriott, Pune City Centre    |           |            |   |
|                             | Pune  | Courtyard By Marriott, Pune Hinjewadi      |           |            |   |
|                             | Pune  | Courtyard By Marriott, Pune Chakan         |           |            |   |
| Pune                        | Courtyard By Marriott, Raipur (Opening in First Quarter 2016) |  |           |            |   |
| Marriott Hotels and Resorts | Bengaluru   | Bengaluru Marriott Hotel Whitefield        |           |            |   |
|                             | Cochin  | Kochi Marriott Hotel                       |           |            |   |
|                             | Jaipur  | Jaipur Marriott Hotel                      |           |            |   |
| Renaissance Hotels          | Lucknow   | Renaissance Lucknow                        |           |            |   |
|                             | Mumbai  | Renaissance Mumbai Convention Centre Hotel |           |            |   |
| Fairfield by Marriott       | Bengaluru   | Fairfield by Marriott, Bengaluru           |           |            |   |
| JW Marriott                 | Bengaluru   | JW, Marriott Bengaluru                     |           |            |   |
|                             | Chandigarh  | JW, Marriott Chandigarh                    |           |            |   |
|                             | Mumbai  | JW, Marriott Mumbai                        |           |            |   |
|                             |   | JW, Marriott Mumbai Sahar                  |           |            |   |
|                             | New Delhi   | JW, Marriott New Delhi Aero City           |           |            |   |
|                             | Pune  | JW, Marriott Pune                          |           |            |   |

\*\* Rooms are subject to availability at the time of reservation.

\*\* Meals at a Seperate Designated Place during Special Food & Beverage Promotions /Sunday Brunches at the Hotel

*Sany*

*Chakraborty*  
 उद्यम निदेशक (प्रशासन) / सहायक निदेशक (प्रशासन)  
 Principal Director (Administration)  
 सहायक निदेशक (प्रशासन) / सहायक निदेशक (प्रशासन)  
 Asst. Director



| List of Hotels and Inclusions – DOUBLE Occupancy Basis of two officers sharing a room. |            |   |                                     |             |   |
|--|------------|---|-------------------------------------|-------------|---|
| ROOM RATES VALIDITY: 01 <sup>st</sup> October, 2015 – 30 <sup>th</sup> September, 2016 |            |   |                                     |             |   |
| Brand  | City       | Hotel                                   | Room Type                           | Rate (INR)  | Inclusions for all the Participating Hotels   |
| Courtyard  | Agra       | Courtyard By Marriott, Agra             | Standard Room on Twin Sharing Basis | 2550*2=5100 | Accommodation for two officers on a Twin Sharing basis Only.  |
|  | Ahmedabad  | Courtyard By Marriott, Ahmedabad        |                                     |             | Buffet Breakfast at the Coffee Shop / All day Dining restaurant.                                      |
|  | Bhopal     | Courtyard By Marriott, Bhopal           |                                     |             | Buffet Lunch or Dinner at the Coffee Shop / All day Dining restaurant.                                |
|  | Bilaspur   | Courtyard By Marriott, Bilaspur         |                                     |             | All Applicable Room taxes.  |
|  | Chennai    | Courtyard By Marriott, Chennai          |                                     |             | Complimentary 02 pieces of laundry per officer per day except Agra Hotel.                             |
|  | Cochin     | Courtyard By Marriott, Kochi            |                                     |             | Complimentary 04 pieces of laundry per officer per day for Agra Hotel.                                |
|  | Gurgaon    | Courtyard By Marriott, Gurgaon          |                                     |             | 20% discount on F&B at all restaurants including room service except Agra Hotel.                      |
|  | Mumbai     | Courtyard By Marriott, Mumbai           |                                     |             | 50% discount on F&B at all restaurants including room service for Agra Hotel.                         |
|  | Pune       | Courtyard By Marriott, Pune City Centre |                                     |             | Complimentary Tea/Coffee Maker in the room along with Tea/coffee replenishment in the room once a day |
|  | Pune       | Courtyard By Marriott, Pune Hinjewadi   |                                     |             | Complimentary Internet Access in the Room   |
|  | Pune       | Courtyard By Marriott, Pune Chakan      |                                     |             | Complimentary use of Business Centre Computer to access email.  |
| Marriott Hotels and Resorts  | Bengaluru  | Bengaluru Marriott Hotel Whitefield     |                                     |             | Complimentary Daily Newspaper in the room on request basis.   |
|  | Cochin     | Kochi Marriott Hotel                    |                                     |             | Complimentary Usage of Swimming Pool for Inhouse Guest  |
|  | Jaipur     | Jaipur Marriott Hotel                   |                                     |             | Complimentary Usage of Gym for Inhouse Guest  |
| JW Marriott  | Chandigarh | JW, Marriott Chandigarh                 |                                     |             | Complimentary Iron and Iron Board in the room on request basis.                                       |
| Fairfield by Marriott  | Bengaluru  | Fairfield by Marriott, Bengaluru        |                                     |             |   |

\*\* Rooms are subject to availability at the time of reservation.

\* The above rate will not be applicable for a Single Occupant.

\* Twin Beds are subject to availability at the time of check in.

\* Meals at a Separate Designated Place during Special Food & Beverage Promotions/Sunday Brunches at the Hotel

\* Hotel will Provide Split Billing for all officers' with a per diem on INR 2550 staying on Double Occupancy.

उपमहानिरीक्षक ए पी बडोला  
DIG AP Badola  
प्रधान निदेशक (प्रशासन)  
Principal Director (Administration)  
तटरक्षक मुख्यालय / Operations and Security Headquarters  
नई दिल्ली-110001 / New Delhi-110001



| List of Hotels and Inclusions - ROOM RATES VALIDITY: 01 <sup>st</sup> October, 2015 – 30 <sup>th</sup> September, 2016 |            |   |  |            |   |
|--|------------|---|--|------------|---|
| Brand  | City       | Hotel   | Room Type  | Rate (INR) | Inclusions for all the Participating Hotels   |
| Courtyard  | Agra       | Courtyard By Marriott, Agra                                   | Standard Room  | 4950**     | Accommodation for Single Officer at this Peridium.  |
|  | Ahmedabad  | Courtyard By Marriott, Ahmedabad                              |  |            | Spouse Stay for Free at the same Rate inclusive of Buffet Breakfast Only.                             |
|  | Bhopal     | Courtyard By Marriott, Bhopal                                 |  |            | Buffet Breakfast at the Coffee Shop / All day Dining restaurant.                                      |
|  | Bilaspur   | Courtyard By Marriott, Bilaspur                               |  |            | Buffet Lunch or Dinner at the Coffee Shop / All day Dining restaurant.                                |
|  | Chennai    | Courtyard By Marriott, Chennai                                |  |            | All Applicable Room taxes.  |
|  | Cochin     | Courtyard By Marriott, Kochi                                  |  |            | Complimentary 02 pieces of laundry per officer per day except Agra Hotel.                             |
|  | Gurgaon    | Courtyard By Marriott, Gurgaon                                |  |            | Complimentary 04 pieces of laundry per officer per day for Agra Hotel.                                |
|  | Mumbai     | Courtyard By Marriott, Mumbai                                 |  |            | 20% discount on F&B at all restaurants including room service except Agra Hotel.                      |
|  | Pune       | Courtyard By Marriott, Pune City Centre                       |  |            | 50% discount on F&B at all restaurants including room service for Agra Hotel.                         |
|  | Pune       | Courtyard By Marriott, Pune Hinjewadi                         |  |            | Complimentary Tea/Coffee Maker in the room along with Tea/coffee replenishment in the room once a day |
|  | Pune       | Courtyard By Marriott, Pune Chakan                            | Complimentary Internet Access in the Room                      |            |   |
|  | Raipur     | Courtyard By Marriott, Raipur (Opening in First Quarter 2016) | Complimentary use of Business Centre Computer to access email. |            |   |
| Marriott Hotels and Resorts  | Bengaluru  | Bengaluru Marriott Hotel Whitfield                            |  |            | Complimentary 02 Mineral Water Bottles in the Room.   |
|  | Cochin     | Kochi Marriott Hotel  |  |            | Complimentary Daily Newspaper in the room on request basis.   |
|  | Jaipur     | Jaipur Marriott Hotel   |  |            | Complimentary Usage of Swimming Pool for inhouse Guest  |
| Renaissance Hotel  | Mumbai     | Renaissance Mumbai Convention Centre Hotel                    |  |            | Complimentary Usage of Gym for Inhouse Guest  |
| Fairfield by Marriott  | Bengaluru  | Fairfield by Marriott, Bengaluru                              |  |            | Complimentary Iron and Iron Board in the room on request basis.                                       |
| JW Marriott  | Bengaluru  | JW, Marriott Bengaluru  |  |            |   |
|  | Chandigarh | JW, Marriott Chandigarh                                       |  |            |   |
|  | New Delhi  | JW, Marriott New Delhi Aero City                              |  |            |   |
|  | Pune       | JW, Marriott Pune   |  |            |   |

\*\* Rooms are subject to availability at the time of reservation.

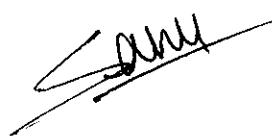
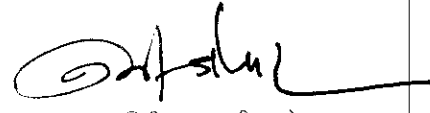
\*\* meals at a separate Designated Place during Special Food & Beverage Promotions/Sunday Brunches at the Hotel

उपमहानिरीक्षक ए पी बडोला  
DIG AP Badola  
प्रधान निदेशक (प्रशासन)  
Principal Director (Administration)  
महाराष्ट्र राज्य सरकार  
महाराष्ट्र शासन, अहमदाबाद



| List of Hotels and Inclusions – ROOM RATES VALIDITY: 01 <sup>st</sup> October, 2015 – 30 <sup>th</sup> September, 2016 |           |  |                                     |             |   |
|--|-----------|--|-------------------------------------|-------------|---|
| Brand  | City      | Hotel  | Room Type                           | Rate (INR)  | Inclusions for all the Hyderabad Hotels   |
| Marriott Hotels and Resorts  | Hyderabad | Hyderabad Marriott Hotel and Convention Centre | Standard Room on Twin Sharing Basis | 2550*2=5100 | Accommodation for two officers on a Twin Sharing basis Only.  |
| Courtyard  |           | Courtyard by Marriott, Hyderabad               |                                     |             | Buffet Breakfast at the Coffee Shop / All day Dining restaurant.  |
|  |           |  |                                     |             | Buffet Lunch or Dinner at the Coffee Shop / All day Dining restaurant.<br>All Applicable Room taxes.<br><b>All 03 meals will be complimentary for children below age of 05 years . For Children between 06 to 12years the rate will be INR 750 for all three meals. Anyone above 12years will be treated as an adult and will be charged INR 1300 for all the 03 meals</b><br>Complimentary 04 pieces of laundry per room per day and not per officer<br>50% discount on F&B at all restaurants excluding room service<br>20% discount on Spa<br>Complimentary Tea/Coffee Maker in the room along with Tea/coffee replenishment in the room once a day<br>Complimentary Internet Access in the Room<br>Complimentary use of Business Centre Computer to access e:mail.<br>Complimentary 02 Mineral Water Bottles in the Room.<br>Complimentary Daily Newspaper in the room on request basis.<br>Complimentary Usage of Swimming Pool for Inhouse Guest<br>Complimentary Usage of Gym for Inhouse Guest<br>Complimentary Iron and Iron Board in the room on request basis. |

- \*\* Rooms are subject to availability at the time of reservation.
- \* The above rate will not be applicable for a Single Occupant.
- \* Twin Beds are subject to availability at the time of check in.
- \* Meals at a Seperate Designated Place during Special Food & Beverage Promotions/Sunday Brunches at the Hotel
- \* Hotel will Provide Split Billing for all officers' with a per diem on INR 2550 staying on Double Occupancy.


  
 उपसहायनिरीक्षक ए पी बडोला  
 DIO AP Portola  
 कस्टमर रिलेशन्स (ग्रामरन्स)  
 (Customer Relation (Administration))  
 नौसेना के मुख्यालय / Coast Guard Headquarters  
 नई दिल्ली - 110001 / New Delhi-110001



Marriott Hotels India Private Limited

4th Floor, Statesmanhouse Building,  
B Wing, Barakhamba Road,  
New Delhi - 110001. India.

List of Hotels and Inclusions – ROOM RATES VALIDITY: 01<sup>st</sup> October, 2015 – 30<sup>th</sup> September, 2016

| Brand                       | City      | Hotel  | Room Type     | Rate (INR) | Inclusions for all the Hyderabad Hotels  |
|-----------------------------|-----------|--|---------------|------------|--|
| Marriott Hotels and Resorts | Hyderabad | Hyderabad Marriott Hotel and Convention Centre | Standard Room | 4950**     | <p>Accommodation for Single Officer at this Perdiem. .</p> <p>Buffet Breakfast at the Coffee Shop / All day Dining restaurant.</p> <p>Buffet Lunch or Dinner at the Coffee Shop / All day Dining restaurant.</p> <p>All Applicable Room taxes.</p> <p><b>Spouse Stay for Free at the same Rate inclusive of all three meals</b></p> <p>All 03 meals will be complimentary for children below age of 05 years . For Children between 06 to 12years the rate will be INR 750 for all three meals.Anyone above 12years will be treated as an adult and will be charged INR 1300 for all the 03 meals</p> <p>Complimentary 04 pieces of laundry per room per day and not per officer</p> <p>50% discount on F&amp;B at all restaurants excluding room service<br/>20% discount on Spa</p> <p>Complimentary Tea/Coffee Maker in the room along with Tea/coffee replenishment in the room once a day</p> <p>Complimentary Internet Access in the Room</p> <p>Complimentary use of Business Centre Computer to access email.</p> <p>Complimentary 02 Mineral Water Bottles in the Room.</p> <p>Complimentary Daily Newspaper in the room on request basis.</p> <p>Complimentary Usage of Swimming Pool for Inhouse Guest</p> <p>Complimentary Usage of Gym for Inhouse Guest</p> <p>Complimentary Iron and Iron Board in the room on request basis.</p> |
| Courtyard                   |           | Courtyard by Marriott,Hyderabad                |               |            |  |

\*\* Rooms are subject to availability at the time of reservation.

\*\* Meals at a Seperate Designated Place during Special Food & Beverage Promotions /Sunday Brunches at the Hotel

एडमिनिस्ट्रेटिव्ही प्रोड्यूसर

एडमिनिस्ट्रेटिव्ही प्रोड्यूसर

एडमिनिस्ट्रेटिव्ही प्रोड्यूसर

एडमिनिस्ट्रेटिव्ही प्रोड्यूसर

एडमिनिस्ट्रेटिव्ही प्रोड्यूसर / Coast Guard Headquarters

नई दिल्ली-110001 / New Delhi-110001





List of Hotels and Inclusions – ROOM RATES VALIDITY: 01<sup>st</sup> October, 2015 – 30<sup>th</sup> September, 2016

| Brand                       | City      | Hotel  | Room Type      | Rate (INR) | Inclusions for all the Hyderabad Hotels   |
|-----------------------------|-----------|--|----------------|------------|---|
| Marriott Hotels and Resorts | Hyderabad | Hyderabad Marriott Hotel and Convention Centre | Executive Room | 8250**     | <p>Accommodation for Single Officer at this Peridium.</p> <p>Buffet Breakfast at the Coffee Shop / All day Dining restaurant.</p> <p>Buffet Lunch or Dinner at the Coffee Shop / All day Dining restaurant.</p> <p>All Applicable Room taxes.</p> <p>Spouse Stay for Free at the same Rate inclusive of all three meals</p> <p>All 03 meals will be complimentary for children below age of 05 years . For Children between 06 to 12years the rate will be INR 750 for all three meals. Anyone above 12years will be treated as an adult and will be charged INR 1300 for all the 03 meals</p> <p>Complimentary 04 pieces of laundry per room per day and not per officer</p> <p>50% discount on F&amp;B at all restaurants excluding room service<br/>20% discount on Spa</p> <p>Complimentary Tea/Coffee Maker in the room along with Tea/coffee replenishment in the room once a day</p> <p>Complimentary Internet Access in the Room</p> <p>Complimentary use of Business Centre Computer to access email</p> <p>Complimentary 02 Mineral Water Bottles in the Room.</p> <p>Complimentary Daily Newspaper in the room on request basis.</p> <p>Complimentary Usage of Swimming Pool for Inhouse Guest</p> <p>Complimentary Usage of Gym for Inhouse Guest</p> <p>Complimentary Iron and Iron Board in the room on request basis.</p> <p>Access to Club Lounge</p> <p>One Way Airport Transfer except Bengaluru Hotels</p> |
| Courtyard                   |           | Courtyard by Marriott, Hyderabad               |                |            |   |

\*\* Rooms are subject to availability at the time of reservation

\*\* Meas at a Seperate Designated Place during Special Food & Beverage Promotions /Sunday Brunches at the Hotel

*Sany*

*D. Badola*

उपमहानिरीक्षक ए पी बडोला  
DIG AP Badola  
प्रधान निदेशक (प्रशासन)  
Principal Director (Administration)  
कोस्टगार्ड मुख्यालय / Coast Guard Headquarters  
नई दिल्ली-110001 / New Delhi-110001